

# USING DATA TO GUIDE COLLEGE & CAREER PREPARATION WITH LABOR MARKET INFORMATION

Presented by:

Tonya Lee

Alabama Department of Labor

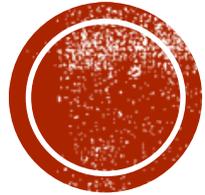
Labor Market Information Division



# QUESTIONS TO ANSWER BEFORE CHOOSING A CAREER:

- What am I interested in?
- What does a person in a specific career do?
- What are the high-demand jobs in Alabama and my area?
- What does the career I'm interested in pay?
- How many job openings will there be when I'm ready to find a job?
- How do I prepare for the career I want to pursue?





**WHAT AM I INTERESTED IN?**

# MYNEXTMOVE.ORG

## INTEREST PROFILER

The screenshot shows the MyNextMove.org website interface. At the top, the logo "MY NEXT MOVE" is displayed in blue, with a stylized orange and blue arrow pointing upwards. To the right of the logo, it says "A proud partner of the americanjobcenter® network". Further right is the "o-net in-it" logo. On the far right, there are four navigation icons: a house for "HOME", a magnifying glass for "SEARCH", a factory for "INDUSTRIES", and a person for "INTERESTS".

The main heading is "What do you want to do for a living?". Below this is a horizontal strip of six images: two soldiers in military uniforms, a person working in a garden, a doctor talking to an elderly patient, a person in a white lab coat working in a lab, a person in a white lab coat working in a lab, and a group of people smiling.

Below the images are three main options, each with a title, a subtitle, a description, and a button:

- "I want to be a ..."** (green text)
  - Icon: Key
  - Section: **Search careers with key words.**
  - Description: "Describe your dream career in a few words:" followed by a text input field. Below the field, it says "Examples: doctor, build houses".
  - Button: "Search" with a right-pointing arrow.
- "I'll know it when I see it."** (orange text)
  - Icon: Factory
  - Section: **Browse careers by industry.**
  - Description: "There are over 900 career options for you to look at. Find yours in one of these industries:" followed by a dropdown menu showing "Administration & Support Services".
  - Button: "Browse" with a right-pointing arrow.
- "I'm not really sure."** (purple text)
  - Icon: Person
  - Section: **Tell us what you like to do.**
  - Description: "Answer questions about the type of work you might enjoy. We'll suggest careers that match your interests and training."
  - Button: "Start" with a right-pointing arrow.

A large, curved orange arrow points from the "I'm not really sure." section towards the bottom right corner of the page.



# MYNEXTMOVE.ORG

## INTEREST PROFILER

**O\*NET Interest Profiler**
?

Progress:

Page 1 of 5  
0 of 60 questions

	Strongly Dislike	Dislike	Unsure	Like	Strongly Like	
1	<input type="radio"/>	Build kitchen cabinets				
2	<input type="radio"/>	Lay brick or tile				
3	<input type="radio"/>	Develop a new medicine				
4	<input type="radio"/>	Study ways to reduce water pollution				
5	<input type="radio"/>	Write books or plays				
6	<input type="radio"/>	Play a musical instrument				
7	<input type="radio"/>	Teach an individual an exercise routine				
8	<input type="radio"/>	Help people with personal or emotional problems				
9	<input type="radio"/>	Buy and sell stocks and bonds				
10	<input type="radio"/>	Manage a retail store				
11	<input type="radio"/>	Develop a spreadsheet using computer software				
12	<input type="radio"/>	Proofread records or forms				

Back
Start
Interests
Results
Job Zones
Careers
Next

# MYNEXTMOVE.ORG

## INTEREST PROFILER

### O\*NET Interest Profiler ?

Realistic	3
Investigative	8
Artistic	11
Social	15
Enterprising	13
Conventional	22

Here are your Interest Profiler results!

Think of your interests as work you like to do.

Your interests can help you find careers you might like to explore. The more a career meets your interests, the more likely it will be satisfying and rewarding to you.

You can click on any interest below to learn more. When you're ready, click **Next** to continue.

- [Realistic](#)
- [Investigative](#)
- [Artistic](#)
- [Social](#)
- [Enterprising](#)
- [Conventional](#)

Print

Back Start Interests Results Job Zones Careers Next



# MYNEXTMOVE.ORG

## INTEREST PROFILER

### O\*NET Interest Profiler ?

#### Explore the Job Zones

Select each Job Zone below to read more about the experience, education, and training needed. Read carefully to find the Job Zone that's right for you.

You can click on any Job Zone below to learn more. When you're ready, click **Next** to continue.

1. [Little or no preparation](#)
2. [Some preparation](#)
3. [Medium preparation](#) 
4. [Considerable preparation](#)
5. [Extensive preparation](#)

 Print

 Back   Start   Interests   Results   **Job Zones**   Careers    Next



# MYNEXTMOVE.ORG

## INTEREST PROFILER

The screenshot displays the O\*NET Interest Profiler interface. At the top, a blue header contains the text "O\*NET Interest Profiler" and a question mark icon. Below the header is a navigation bar with five numbered tabs (1, 2, 3, 4, 5), where tab 3 is selected. The main content area is titled "Job Zone Three: Medium Preparation Needed" and is divided into three columns: Experience, Education, and Training. The Experience column describes the required work-related skills and training. The Education column lists the typical educational requirements. The Training column details the duration and type of training needed. A "Print" button is located in the bottom right corner, and a "Close" button is at the bottom center.

**O\*NET Interest Profiler** ?

1 2 **3** 4 5

### Job Zone Three: Medium Preparation Needed

**Experience**

Previous work-related skill, knowledge, or experience is required for these occupations. For example, an electrician must have completed three or four years of apprenticeship or several years of vocational training, and often must have passed a licensing exam, in order to perform the job.

**Education**

Most occupations in this zone require training in vocational schools, related on-the-job experience, or an associate's degree.

**Examples**

These occupations usually involve using communication and organizational skills to coordinate, supervise, manage, or train others to accomplish goals. Examples include food service managers, electricians, agricultural technicians, legal secretaries, interviewers, and insurance sales agents.

**Training**

Employees in these occupations usually need one or two years of training involving both on-the-job experience and informal training with experienced workers. A recognized apprenticeship program may be associated with these occupations.

Print

Close



# MYNEXTMOVE.ORG

## INTEREST PROFILER

### O\*NET Interest Profiler ?

Click to change your Job Zone:

**1** 2 **3** 4 5

**Job Zone Three**  
Medium preparation

**Careers that fit your interests and preparation level:**

<a href="#">Municipal Clerks</a>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<a href="#">Secretaries &amp; Administrative Assistants</a>	<input checked="" type="radio"/>	<input type="radio"/>	
<a href="#">Social &amp; Human Service Assistants</a>	<input checked="" type="radio"/>	<input type="radio"/>	
<a href="#">Tax Preparers</a>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<a href="#">Teacher Assistants</a>	<input checked="" type="radio"/>	<input type="radio"/>	
<a href="#">Billing, Cost, &amp; Rate Clerks</a>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
<a href="#">Bookkeeping, Accounting, &amp; Auditing Clerks</a>	<input checked="" type="radio"/>	<input type="radio"/>	

Click on a career to learn what they do.

**Print**

**Back**    **Start**    **Interests**    **Results**    **Job Zones**    **Careers**    **Find More Careers**



# MYNEXTMOVE.ORG

## INTEREST PROFILER

### Bookkeeping, Accounting, & Auditing Clerks

 Print  Share ▾

**Also called:** Accounting Clerk, Accounting Assistant, Accounts Payables Clerk, Bookkeeper

#### What they do:

Compute, classify, and record numerical data to keep financial records complete. Perform any combination of routine calculating, posting, and verifying duties to obtain primary financial data for use in maintaining accounting records. May also check the accuracy of figures, calculations, and postings pertaining to business transactions recorded by other workers.

#### On the job, you would:

- Operate computers programmed with accounting software to record, store, and analyze information.
- Check figures, postings, and documents for correct entry, mathematical accuracy, and proper codes.
- Classify, record, and summarize numerical and financial data to compile and keep financial records, using journals and ledgers or computers.

### KNOWLEDGE

#### Business

- administrative services
- accounting and economics

#### Math and Science

- arithmetic, algebra, geometry, calculus, or statistics

#### Arts and Humanities

- English language

#### Engineering and Technology

- computers and electronics

### SKILLS

#### Basic Skills

- listening to others, not interrupting, and asking good questions
- reading work related information

#### Problem Solving

- noticing a problem and figuring out the best way to solve it

### ABILITIES

#### Verbal

- communicate by writing
- listen and understand what people say

#### Math

- choose the right type of math to solve a problem
- add, subtract, multiply, or divide

#### Ideas and Logic

- notice when problems happen
- order or arrange things



# MYNEXTMOVE.ORG

## INTEREST PROFILER

### PERSONALITY

People interested in this work like activities that include **data, detail**, and regular routines.

They do well at jobs that need:

- **Integrity**
- **Attention to Detail**
- **Dependability**
- **Independence**
- **Cooperation**
- **Analytical Thinking**

### TECHNOLOGY

You might use software like this on the job:

#### Accounting software

- Accurate NXG
- FlexiLedger software

#### Financial analysis software

- AuditWare software
- MethodWare ProAudit Advisor

#### Compliance software

- Corporate Responsibility System Technologies Limited
- CRSTL Compliance Positioning System
- FLS eDP.Payrolltax

### EDUCATION



**high school diploma** or  
**some college**  
usually needed

Get started on your career:

[Find Training](#)

[Find Certifications](#)



### JOB OUTLOOK



New job opportunities are **very likely** in the future.

SALARY:  
**\$34,740**  
per year, on average

[Check out my state](#)

[Local Salary Info](#)

[Find Jobs](#)

### EXPLORE MORE

- [Billing, Cost, & Rate Clerks](#)
- [Brokerage Clerks](#)
- [Loan Interviewers & Clerks](#)
- [Office Clerks, General](#)
- [Secretaries & Administrative Assistants](#)

You might like a career in one of these industries:

- [Professional, Science, & Technical](#)
- [Retail](#)



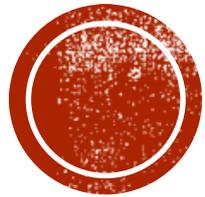
# MYNEXTMOVE.ORG

## INTEREST PROFILER

<< Back to [Bookkeeping, Accounting, & Auditing Clerks](#)

School Name	Distance	Program Name	Program Length	Award Level
<p><a href="#">Community College of the Air Force</a>                      Montgomery, AL                      334-649-5000</p> <p><a href="http://www.au.af.mil/au/ccaf/">www.au.af.mil/au/ccaf/</a></p> <p>Degrees:                      Undergraduate                      Type: Public, 2-year                      School Size: Not reported</p>	15.80 miles	Accounting Technology/ Technician and Bookkeeping	2 years	Associate's degree
<p><a href="#">H Councill Trenholm State Technical College</a>                      Montgomery, AL                      334-420-4200</p> <p><a href="http://www.trenholmstate.edu/Admissions/Financial Aid">www.trenholmstate.edu/Admissions/Financial Aid</a></p> <p>Degrees:                      Undergraduate                      Type: Public, 2-year                      School Size: 1,000 - 4,999</p>	17.80 miles	Accounting Technology/ Technician and Bookkeeping	2 years	Associate's degree

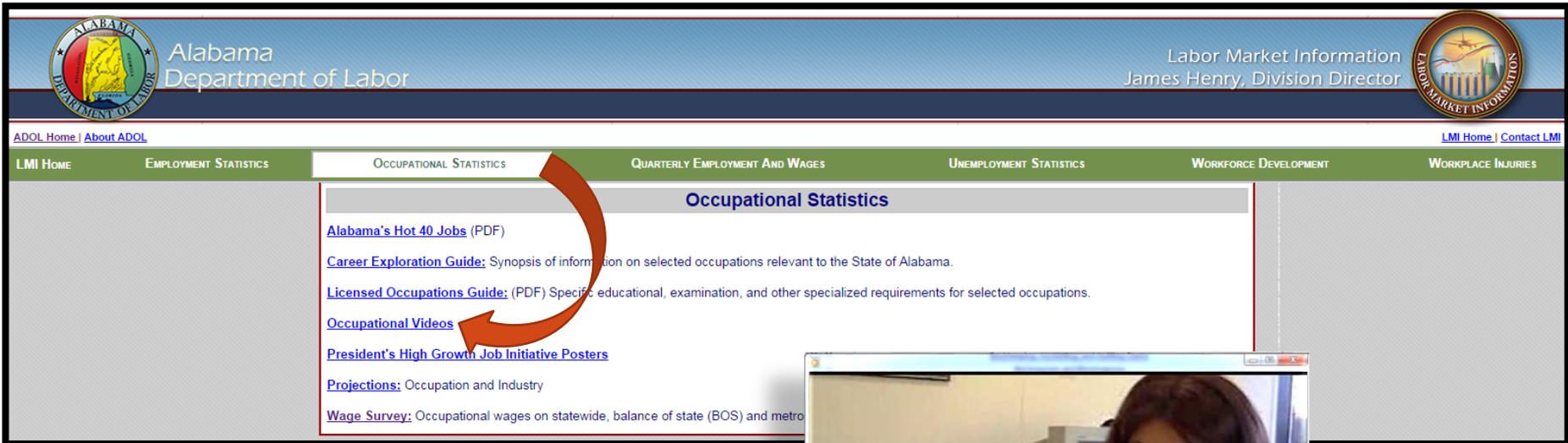




**WHAT DOES A PERSON IN A  
SPECIFIC CAREER ACTUALLY DO?**

# LABOR.ALABAMA.GOV / LMI

## OCCUPATIONAL VIDEOS



The screenshot shows the Alabama Department of Labor website. The header includes the Alabama Department of Labor logo and the text "Alabama Department of Labor" on the left, and "Labor Market Information James Henry, Division Director" on the right. Below the header is a navigation bar with links for "ADOL Home | About ADOL" and "LMI Home | Contact LMI". The main navigation menu includes "LMI Home", "EMPLOYMENT STATISTICS", "OCCUPATIONAL STATISTICS", "QUARTERLY EMPLOYMENT AND WAGES", "UNEMPLOYMENT STATISTICS", "WORKFORCE DEVELOPMENT", and "WORKPLACE INJURIES". The "OCCUPATIONAL STATISTICS" section is highlighted, and a red arrow points to the "Occupational Videos" link in the list of resources. The list includes "Alabama's Hot 40 Jobs (PDF)", "Career Exploration Guide: Synopsis of information on selected occupations relevant to the State of Alabama.", "Licensed Occupations Guide: (PDF) Specific educational, examination, and other specialized requirements for selected occupations.", "Occupational Videos", "President's High Growth Job Initiative Posters", "Projections: Occupation and Industry", and "Wage Survey: Occupational wages on statewide, balance of state (BOS) and metro".



**LABOR.ALABAMA.GOV / LMI**

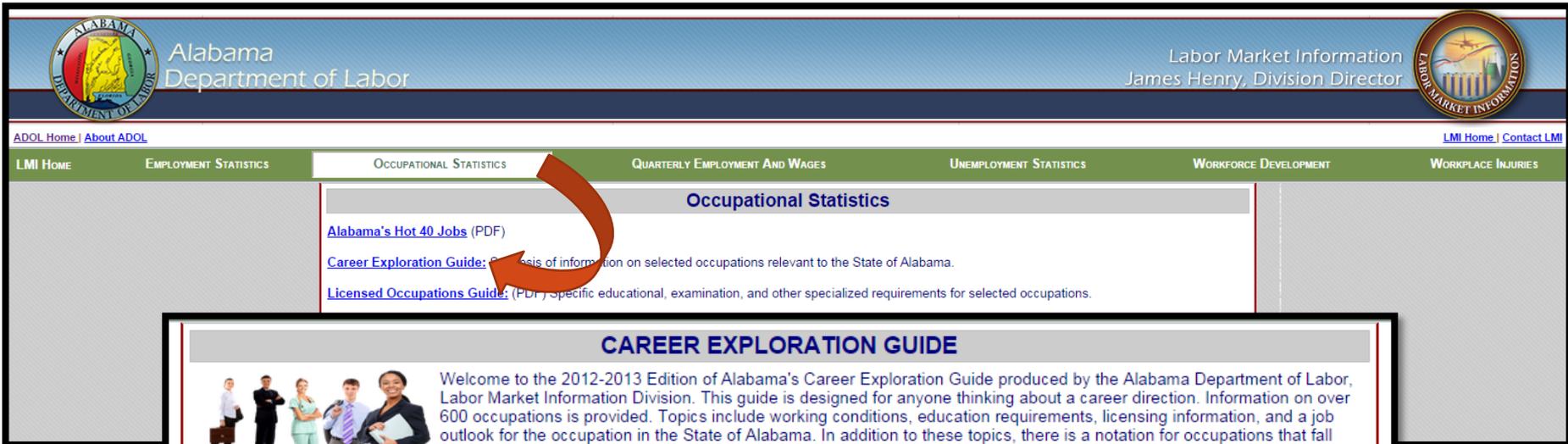
***OCCUPATIONAL VIDEOS***

13-2011.00 Accountants and Auditors

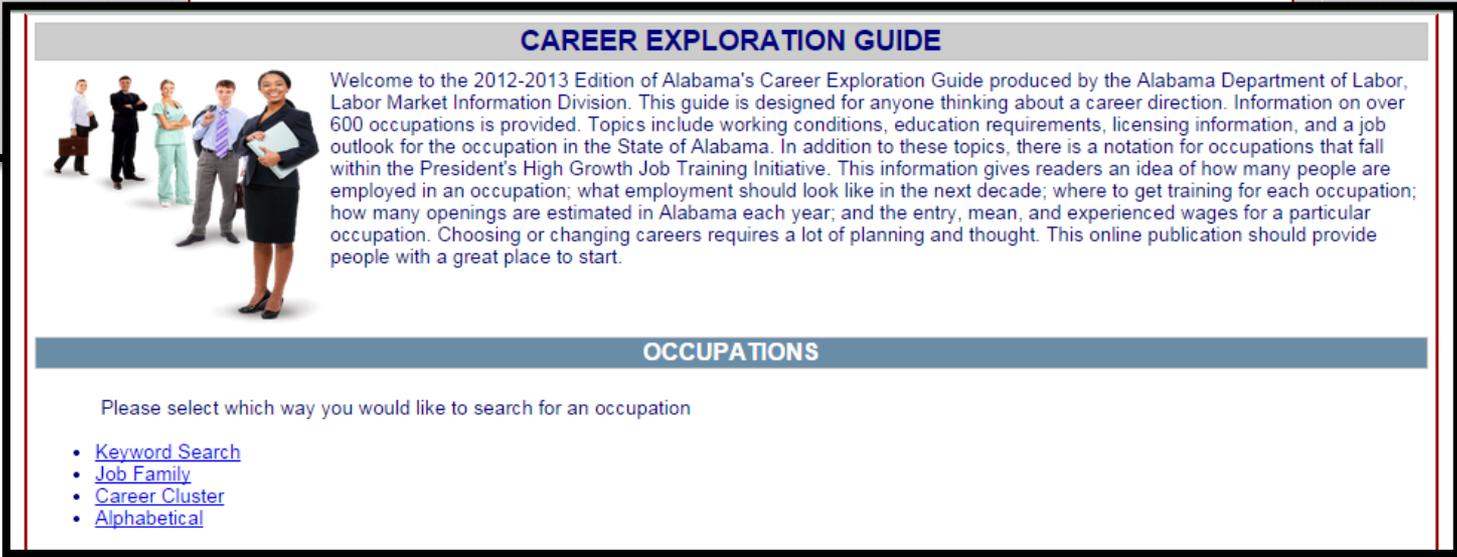


# LABOR.ALABAMA.GOV / LMI

## CAREER EXPLORATION GUIDE



The screenshot shows the top navigation bar of the Alabama Department of Labor website. On the left is the Alabama Department of Labor logo. On the right, it says "Labor Market Information James Henry, Division Director". Below the navigation bar is a green menu with tabs: "LMI Home", "EMPLOYMENT STATISTICS", "OCCUPATIONAL STATISTICS", "QUARTERLY EMPLOYMENT AND WAGES", "UNEMPLOYMENT STATISTICS", "WORKFORCE DEVELOPMENT", and "WORKPLACE INJURIES". The "OCCUPATIONAL STATISTICS" tab is selected. Below the menu, there are three links: "Alabama's Hot 40 Jobs (PDF)", "Career Exploration Guide: Synthesis of information on selected occupations relevant to the State of Alabama.", and "Licensed Occupations Guide: (PDF) specific educational, examination, and other specialized requirements for selected occupations." A red arrow points from the "OCCUPATIONAL STATISTICS" tab to the "Career Exploration Guide" link.



### CAREER EXPLORATION GUIDE



Welcome to the 2012-2013 Edition of Alabama's Career Exploration Guide produced by the Alabama Department of Labor, Labor Market Information Division. This guide is designed for anyone thinking about a career direction. Information on over 600 occupations is provided. Topics include working conditions, education requirements, licensing information, and a job outlook for the occupation in the State of Alabama. In addition to these topics, there is a notation for occupations that fall within the President's High Growth Job Training Initiative. This information gives readers an idea of how many people are employed in an occupation; what employment should look like in the next decade; where to get training for each occupation; how many openings are estimated in Alabama each year; and the entry, mean, and experienced wages for a particular occupation. Choosing or changing careers requires a lot of planning and thought. This online publication should provide people with a great place to start.

#### OCCUPATIONS

Please select which way you would like to search for an occupation

- [Keyword Search](#)
- [Job Family](#)
- [Career Cluster](#)
- [Alphabetical](#)



# LABOR.ALABAMA.GOV / LMI

## CAREER EXPLORATION GUIDE

*SOC: 13-2011*

*Accountants and Auditors*



*Examine, analyze, and interpret accounting records for the purpose of giving advice or preparing statements. Install or advise on systems of recording costs or other financial and budgetary data.*

### Default

**Education:** Most of these occupations require a four-year bachelor's degree, but some do not.

**OJT:** Employees in these occupations usually need several years of work-related experience, on-the-job training, and/or vocational training.

**Tasks:** Examine financial statements to be sure that they are accurate and comply with laws and regulations. Compute taxes owed, prepare tax returns, and ensure that taxes are paid properly and on time. Inspect account books and accounting systems for efficiency and use of accepted accounting procedures. Organize and maintain financial records. Assess financial operations and make best-practices recommendations to management. Suggest ways to reduce costs, enhance revenues, and improve profits.

**License:** The applicant should contact the State Board of Public Accountancy for application forms, procedures, and examination schedules. The applicant must pass a computerized examination administered by the Alabama State Board of Public Accountancy or its designee. Application Fee: \$100.00 Auditing and Attestation: \$235.00 Initial Examination Fee: \$100.00 Financial Accounting and Reporting: \$225.00 Registration Fees for CPA's, PA's and Firms: \$35.00 Regulation: \$200.00 Re-examination Fee: \$50.00 Business Environment and Concepts: \$190.00

**Outlook:** Good

### Alabama Employment Outlook

Alabama Wage Data				Alabama Projections			
	Hourly Wage		Annual Wage	Estimated Employment 2010	Projected Employment 2020	Annual Average Openings	Annual Growth Rate
Entry	\$19.38	Entry	\$40,320.00	14,980	17,190	545	1.39 %
Mean	\$30.45	Mean	\$63,340.00				
Experience	\$35.98	Experience	\$74,840.00				

#### Postsecondary Institutions With Programs:

Alabama A & M University  
Alabama State University  
Athens State University  
Auburn University  
Auburn University at Montgomery

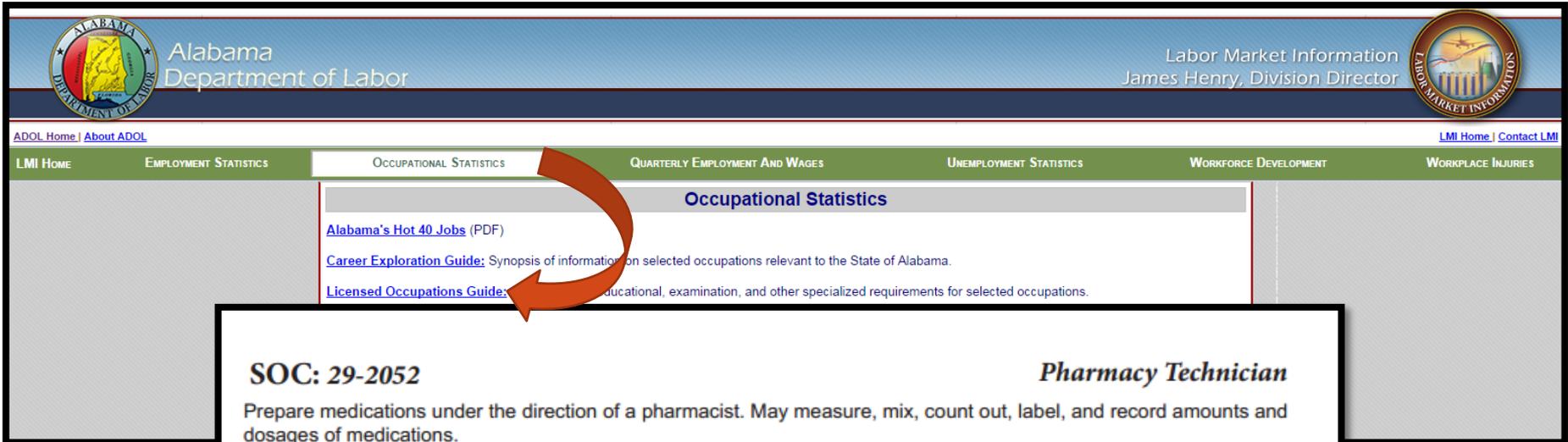
#### Related Occupations

Actuaries  
Budget Analysts  
Cost Estimators  
Credit Analysts  
Economists



# LABOR.ALABAMA.GOV / LMI

## LICENSED OCCUPATION GUIDE



The screenshot shows the Alabama Department of Labor's Labor Market Information (LMI) website. The header includes the Alabama Department of Labor logo and the text "Alabama Department of Labor" on the left, and "Labor Market Information James Henry, Division Director" on the right. A navigation bar contains links for "ADOL Home | About ADOL" and "LMI Home | Contact LMI". Below this is a menu with categories: "LMI HOME", "EMPLOYMENT STATISTICS", "OCCUPATIONAL STATISTICS", "QUARTERLY EMPLOYMENT AND WAGES", "UNEMPLOYMENT STATISTICS", "WORKFORCE DEVELOPMENT", and "WORKPLACE INJURIES". The "OCCUPATIONAL STATISTICS" section is highlighted, showing a list of links: "Alabama's Hot 40 Jobs (PDF)", "Career Exploration Guide: Synopsis of information on selected occupations relevant to the State of Alabama.", and "Licensed Occupations Guide: Educational, examination, and other specialized requirements for selected occupations." A red arrow points from the "Licensed Occupations Guide" link to a detailed view of the "Pharmacy Technician" occupation.

**SOC: 29-2052**

**Pharmacy Technician**

Prepare medications under the direction of a pharmacist. May measure, mix, count out, label, and record amounts and dosages of medications.

---

---

### **Qualifications**

---

---

1. Have attained the age of seventeen (17).
2. Have submitted a written application on a form provided by the Board of Pharmacy.

---

---

### **Application Process**

---

---

File with the secretary of the Board, written application for licensure on forms furnished by the Board. The application must be accompanied by 1 passport photo.



# LABOR.ALABAMA.GOV / LMI

## LICENSED OCCUPATION GUIDE

SOC: 29-2052

Pharmacy Technician

### Fee Information

Application Fee: \$60.00

Biennial Fee: \$60.00

Late Fee: \$10.00 (per year)

### Alabama Board of Pharmacy

Agency Contact

Herbert Bobo

Agency Telephone Number

(205) 981-2280

Agency Toll Free Number

This regulator does not provide a toll free telephone number.

Agency Address

PO Box 381988  
Birmingham, AL 35238

Agency Fax Number

(205) 981-2330

License

Statewide:  
15,600

Website

www.albop.com

Email

hbobo@albop.com

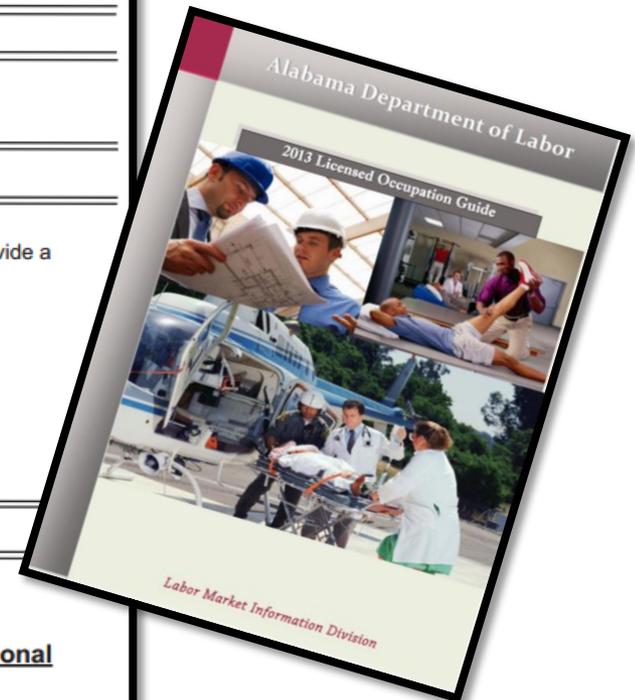
### Workforce Information

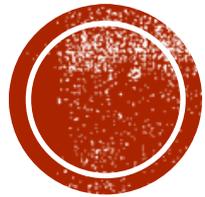
#### Wage Information

<u>Entry</u>	<u>Mean</u>	<u>Experience</u>
\$9.25	\$12.38	\$13.95
\$19,240.00	\$25,750.00	\$29,010.00

#### Occupational Outlook

	<u>Alabama</u>	<u>National</u>
<b>2020 Employment</b>	8,260	442,600
<b>Annual Growth (%)</b>	2.33	2.84





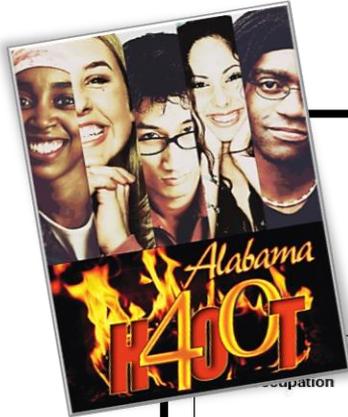
# WHAT ARE THE HIGH DEMAND JOBS IN ALABAMA & MY AREA?





# LABOR.ALABAMA.GOV / LMI

## ALABAMA'S HOT 40 JOBS

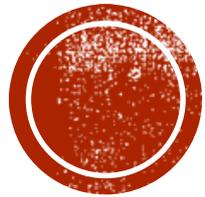


### ALABAMA'S HOT 40

# DEMAND OCCUPATIONS

Occupation	Skills	Knowledge	Typical Education Needed for Entry	Average Annual Salary 2010*	Job Description	Average Annual Job Openings 2010-2020
<b>The developed talents that appear in occupations requiring a doctoral or professional degree</b>						
Anesthesiologists	Critical Thinking, Active Listening, Judgment & Decision Making	Medicine & Dentistry, Biology, English Language	Doctoral or professional degree	\$251,470	Physicians who administer anesthetics prior to, during, or after surgery or other medical procedures.	50
Dentists, General	Critical Thinking, Active Listening, Judgment & Decision Making	Medicine & Dentistry, Customer & Personal Service, Biology	Doctoral or professional degree	\$205,130	Examine, diagnose, treat diseases, injuries & malformations of the teeth & gums. May fit dental appliances or provide preventative care.	90
Family & General Practitioners	Critical Thinking, Active Listening, Judgment & Decision Making	Medicine & Dentistry, Psychology, Customer & Personal Service	Doctoral or professional degree	\$178,950	Physicians who diagnose, treat, & help prevent diseases & injuries that commonly occur in the general population. May refer patients to specialists when needed for further diagnosis or treatment.	55
Medical & Public Health Social Workers	Active Listening, Social Perceptiveness, Speaking	Psychology, Therapy & Counseling, Sociology & Anthropology	Master's degree	\$41,770	Provide individuals, families, & groups with the psychosocial support needed to cope with chronic, acute, or terminal illnesses.	160
Occupational Therapists	Active Listening, Reading Comprehension, Speaking	Therapy & Counseling, Psychology, Education & Training	Master's degree	\$65,350	Assess, plan, organize, & participate in rehabilitative programs that help build or restore vocational, homemaking, & daily living skills, as well as general independence, to persons with disabilities or developmental delays.	65
Pharmacists	Active Listening, Reading Comprehension, Active Learning	Chemistry, Medicine & Dentistry, English Language	Doctoral or professional degree	\$119,810	Dispense drugs prescribed by physicians & other health practitioners & provide information to patients about medications & their use. May advise physicians & other health practitioners on the selection, dosage, interactions, & side effects of medications.	205
Physical Therapists	Active Listening, Reading Comprehension, Speaking	Medicine & Dentistry, Therapy & Counseling, Customer & Personal Service	Doctoral or professional degree	\$80,180	Assess, plan, organize, & participate in rehabilitative programs that improve mobility, relieve pain, increase strength, & improve or correct disabling conditions resulting from disease or injury.	110
Physician Assistants	Active Listening, Critical Thinking, Monitoring	Medicine & Dentistry, Biology, Psychology	Master's degree	\$77,230	Provide healthcare services typically performed by a physician, under the supervision of a physician. Conduct complete physicals, provide treatment, & counsel patients. May, in some cases, prescribe medication.	40
Rehabilitation Counselors	Active Listening, Social Perceptiveness, Speaking	Therapy & Counseling, Customer & Personal Service, Psychology	Master's degree	\$38,060	Counsel individuals to maximize the independence & employability of persons coping with personal, social, & vocational difficulties that result from birth defects, illness, disease, accidents, or the stress of daily life. Coordinate activities for residents of care & treatment facilities.	90
Surgeons	Active Listening, Complex Problem Solving, Critical Thinking	Medicine & Dentistry, Customer & Personal Service, English Language	Doctoral or professional degree	\$248,060	Physicians who treat diseases, injuries, & deformities by invasive, minimally-invasive, or non-invasive surgical methods, such as using instruments, appliances, or by manual manipulation	40





**WHAT DOES THE CAREER I'M  
INTERESTED IN PAY?**

# LABOR.ALABAMA.GOV / LMI

## OCCUPATIONAL WAGES

**Occupational Statistics**

[Alabama's Hot 40 Jobs](#) (PDF)

[Career Exploration Guide](#): Synopsis of information on selected occupations relevant to the State of Alabama.

[Licensed Occupations Guide](#): (PDF) Specific educational, examination, and other specialized requirements for selected occupations.

[Occupational Videos](#)

[President's High Growth Job Initiative Posters](#)

[Projections](#): Occupation and Industry

[Wage Survey](#): Occupational wages on statewide, balance of state (BOS) and metropolitan statistical areas(MSA).

Wage Estimates Table of Contents

**Occupational Employment Statistics**

**2012 Employment and Wage Estimates in Alphabetical Order**

Print Page      **Statewide**      Statewide

[View All 720+](#)

[1](#) [2](#) [3](#) [4](#) [5](#) [6](#) [7](#) [8](#) [9](#) [10](#) [11](#) [12](#) [13](#) [14](#) [15](#)

Occ Code	Occupation	Estimated Emp	Mean Wage	Entry Wage	Exp. Wage
412021	Counter and Rental Clerks	8,360	\$11.11	\$8.20	\$12.56
353022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	3,280	\$8.59	\$8.05	\$8.86
435021	Couriers and Messengers	1,290	\$11.06	\$8.19	\$12.49
232091	Court Reporters	220	\$17.24	\$8.24	\$21.74
434031	Court, Municipal, and License Clerks	2,260	\$14.29	\$11.01	\$15.94
271012	Craft Artists	160	\$11.04	\$8.34	\$12.38
537021	Crane and Tower Operators	1,160	\$20.22	\$12.79	\$23.94
132041	Credit Analysts	600	\$27.43	\$16.38	\$32.96
434041	Credit Authorizers, Checkers, and Clerks	400	\$14.59	\$9.22	\$17.27
251111	Criminal Justice and Law Enforcement Teachers, Postsecondary	190	\$52,940.00	\$24,980.00	\$66,920.00
339091	Crossing Guards	610	\$9.03	\$8.17	\$9.45
519021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	770	\$17.49	\$11.61	\$20.44
254012	Curators	120	\$24.47	\$16.12	\$28.65
434051	Customer Service Representatives	28,710	\$13.87	\$9.39	\$16.12
519031	Cutters and Trimmers, Hand	160	\$11.70	\$8.15	\$13.48
519032	Cutting and Slicing Machine Setters, Operators, and Tenders	880	\$16.17	\$10.29	\$19.11
514031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	5,040	\$14.57	\$10.22	\$16.74



# LABOR.ALABAMA.GOV / LMI

## OCCUPATIONAL WAGES

[Wage Estimates Table of Contents](#)

### Occupational Employment Statistics

#### 2012 Employment and Wage Estimates in Alphabetical Order

Print Page      Statewide      Statewide

[View All 720+](#)

1 2 3 4 5 6 7 8 9 10

Occ Code	Occupation	Estimated Emp	Mean Wage	Entry Wage	Exp. Wage
412021	Coffee Shop	8,260	\$11.11	\$8.28	\$12.56
353022				\$8.85	\$8.86
435021				\$8.19	\$12.49
232091				\$8.24	\$21.74
434031				\$11.01	\$15.94
271012				\$8.34	\$12.38
537021				\$12.79	\$23.94
132041				\$16.38	\$32.96
434041				\$9.22	\$17.27
251111				980.00	\$66,920.00
339091				\$8.17	\$9.45
519021				\$11.61	\$20.44
254012				\$16.12	\$28.65
434051				\$9.39	\$16.12
519031				\$8.15	\$13.48
519032				\$10.29	\$19.11
514031				\$10.22	\$16.74

Statewide

Statewide

OES Balance of State Northwest

OES Balance of State Northeast

OES Balance of State, Southwest

OES Balance of State Southeast

Anniston-Oxford MA

Auburn-Opelika MA

Birmingham-Hoover MA

Columbus MA

Decatur MA

Dothan MA

Florence-Muscle Shoals MA

Gadsden MA

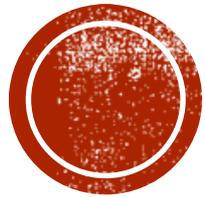
Huntsville MA

Mobile MA

Montgomery MA

Tuscaloosa MA





**HOW MANY JOB OPENINGS WILL THERE  
BE WHEN I'M READY TO FIND A JOB?**

# LABOR.ALABAMA.GOV / LMI

## INDUSTRY/OCCUPATIONAL PROJECTIONS

The screenshot displays the Alabama Labor Market Information (LMI) website. The header includes the Alabama Department of Labor logo and the text "Alabama Department of Labor" and "Labor Market Information James Henry, Division Director". A navigation bar contains links for "ADOL Home | About ADOL" and "LMI Home | Contact LMI". Below this is a menu with categories: "LMI HOME", "EMPLOYMENT STATISTICS", "OCCUPATIONAL STATISTICS", "QUARTERLY EMPLOYMENT AND WAGES", "UNEMPLOYMENT STATISTICS", "WORKFORCE DEVELOPMENT" (highlighted), and "WORKPLACE INJURIES".

The main content area is titled "WORKFORCE DEVELOPMENT" and "ONLINE SERVICES". It features several sections:

- ACLMIS (Alabama's Comprehensive Labor Market Information System)**: Interactive database providing job seeker/career assistance, industry/occupational/area profiles and detail, and training information.
- Green Jobs in Alabama**: Interactive portal for "green" research and job opportunities, including labor market services and identified green jobs.
- US Census Bureau, Local Employment Dynamics**: Includes a dropdown menu for "Select an LED Application" and a link to "About OnTheMap".
- Statewide and Workforce Development Products**: Includes a dropdown menu for "Select an Area" with options for Alabama, Workforce Development Region 1, Workforce Development Region 2, and Workforce Development Region 3.
- Accelerate Alabama**: A strategic plan developed in January 2012 to provide direction for economic development in the state for at least the next three years.

A large orange arrow on the left side of the page points downwards. A red "MADE IN ALABAMA" logo is visible in the bottom right corner of the content area.



# LABOR.ALABAMA.GOV / LMI

## OCCUPATIONAL PROJECTIONS



Alabama  
Department of Labor



Labor Market Information  
James Henry, Division Director

[ADOL Home](#) | [About ADOL](#)

[LMI Home](#) | [Contact LMI](#)

[EMPLOYMENT STATISTICS](#)   [OCCUPATIONAL STATISTICS](#)   [QUARTERLY EMPLOYMENT AND WAGES](#)   [UNEMPLOYMENT STATISTICS](#)   [WORKFORCE DEVELOPMENT](#)   [WORKPLACE INJURIES](#)

### REPORTS and SURVEYS

**2014 Alabama State of the Workforce Report**  
 Statewide and area reports are the collaborative effort of several state agencies and the University of Alabama. Economic analysis is presented by the Center for Business and Economic Research (CBER) and the Institute for Social Science Research (ISSR).

**NEW** **Alabama Underemployment Report**  
2012 estimates of underemployed and characteristics of employed, underemployed and nonworkers for the state and workforce development areas. Includes the survey questions for underemployed and the results of the questions by area.

**Alabama Underemployment Forecast**  
This report presents the results of the first attempt at forecasting underemployment rates in the State of Alabama, Workforce Development Regions, and counties for 2013 through 2018 using past underemployment survey results.

**A Comparison of 2013 Underemployment Rate Forecasts And Survey Results in Alabama**  
This report presents a comparison of the 2013 underemployment survey results with the first attempt at forecasting those rates for the State of Alabama, workforce development regions, and counties. 2013 survey results are compared against the forecasted results for 2013.

 **2011 Green Benefits Survey**  
(PDF) This survey reports benefits offered by employers associated with products or services that improve energy efficiency, expand use of renewable energy, or support environmental sustainability.

**Business Employment Dynamics (BED) Newsletter**  
(PDF) STATE OF ALABAMA BUSINESS EMPLOYMENT DYNAMICS: BED data are a quarterly measure of gross job gains (expansions and openings) and gross job losses (contractions and closings) and is derived from the Quarterly Census of Employment and Wages.

**Commuting Pattern Reports**  
(PDF) Where do Alabama Residents Work? Where do Alabama Workers Live? Includes data for Inflow, Outflow, and Interior flow characteristics.

**Industry/Occupation Projections**  
The Alabama Labor Market Information Division produces projected employment by occupation and industry for the State and Workforce Development Regions. National Projections are available from the Bureau of Labor Statistics' Office of Occupational Statistics and Employment Projections.

**2011 Benefits Survey**  
(PDF) Findings are organized by: insurance, paid leave, retirement, miscellaneous benefits, and cost of benefits. Survey findings are further summarized by industry, region of the state, and by business size.

 **Alabama Green Report**  
(PDF) Reports the extent of the green labor market in plausible energy efficient and renewable energy industries. Additionally, the report identifies occupations and skill requirements characterized as 'green' within those industries in Alabama.

**Census Older Worker Report**  
(PDF) The Geographic Distribution and Characteristics of Older Workers in Alabama.

**High Tech in Alabama**  
(PDF) Based on the Bureau of Labor Statistics standards of High Technology Industries and Occupations, this report displays the dispersion of high tech employment in the State and the Workforce Development Regions (WDR). It concludes with employment projections for these high tech industries and occupations for the State and regions.

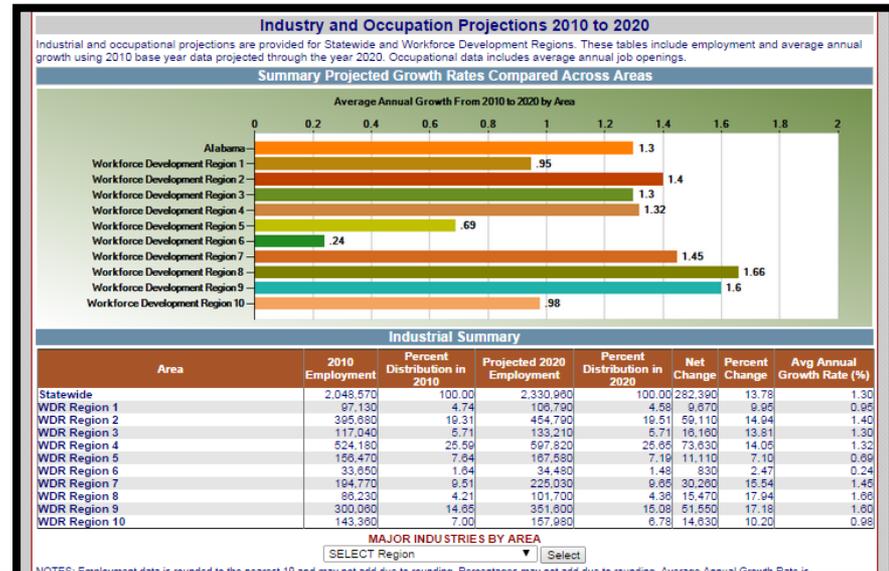
**HWOL**  
The Help Wanted Online Data Series™ fills a critical gap in the current U.S. economic indicators by providing timely monthly measures of labor demand (advertised vacancies) at the national, regional, State and metropolitan area levels. These monthly measures are comparable in timing and geographic detail to the Bureau of Labor Statistics (BLS) monthly measures of labor supply (unemployment). [Technical Notes](#)

**2013 Alabama Skills Gap Survey Results**  
The sample for this study included 6,926 Alabama employers in the utilities, construction and manufacturing industries. Over 5,000 employers responded, providing information on the recruiting challenges they face, skills gaps they have identified and their future training needs.



# LABOR.ALABAMA.GOV / LMI

## OCCUPATIONAL PROJECTIONS



Area	Estimated 2010 Employment	Projected 2020 Employment	Avg Annual Growth Rate (%)	Net Change	Avg Annual Total Openings	Openings Due to Growth	Openings Due to Replacement
Statewide	2,048,570	2,330,960	1.30	282,390	77,390	29,115	48,275
WDR Region 1	97,130	106,790	0.95	9,660	3,340	1,040	2,300
WDR Region 2	395,680	454,790	1.40	59,110	15,340	6,145	9,200
WDR Region 3	117,040	133,210	1.30	16,170	4,415	1,880	2,735
WDR Region 4	524,180	597,820	1.32	73,640	19,835	7,565	12,270
WDR Region 5	156,470	167,580	0.69	11,110	5,005	1,305	3,700
WDR Region 6	33,660	34,480	0.24	830	955	175	780
WDR Region 7	194,770	225,030	1.45	30,260	7,870	3,105	4,565
WDR Region 8	86,230	101,700	1.66	15,470	3,845	1,570	2,075
WDR Region 9	300,080	351,800	1.60	51,720	12,440	5,240	7,200
WDR Region 10	143,360	157,980	0.98	14,620	5,035	1,605	3,430

#### DETAILED OCCUPATIONAL PROJECTIONS BY AREA

NOTES: Totals in some occupational groups may not add due to exclusion of sub-groups and/or individual occupations with employment of less than 10 in the base (2010) and projected (2020) years or where publication of the occupation would violate confidentiality. Employment is rounded to the nearest 10. Average Annual Growth is compounded and Openings are rounded to the nearest 5. Data provided by the Alabama Department of Labor, Labor Market Information Division in cooperation with the Projections Managing Partnership and the U.S. Bureau of Labor Statistics.

Select [here](#) to view projections methodology.  
 (PDF will open in a new window)



# LABOR.ALABAMA.GOV / LMI

## OCCUPATIONAL PROJECTIONS

Area	Estimated 2010 Employment	Projected 2020 Employment	Avg Annual Growth Rate (%)	Net Change	Avg Annual Total Openings	Openings Due to Growth	Openings Due to Replacement
Statewide	2,048,570	2,330,960	1.30	282,390	77,390	29,115	48,275
WDR Region 1	97,130	106,790	0.95	9,660	3,340	1,040	2,300
WDR Region 2	395,680	454,790	1.40	59,110	15,340	6,145	9,200
	117,040	133,210	1.30	16,170	4,415	1,680	2,735
	524,180	597,820	1.32	73,640	19,835	7,565	12,270
	156,470	167,580	0.69	11,110	5,005	1,305	3,700
	33,650	34,480	0.24	830	955	175	780
	194,770	225,030	1.45	30,260	7,670	3,105	4,565
	86,230	101,700	1.66	15,470	3,645	1,570	2,075
	300,060	351,600	1.60	51,540	12,440	5,240	7,200
	143,360	157,980	0.98	14,620	5,035	1,605	3,430



### DETAILED OCCUPATIONAL PROJECTIONS BY AREA

- Statewide
- Workforce Development Region 1
- Workforce Development Region 2
- Workforce Development Region 3
- Workforce Development Region 4
- Workforce Development Region 5
- Workforce Development Region 6
- Workforce Development Region 7
- Workforce Development Region 8
- Workforce Development Region 9
- Workforce Development Region 10

occupations with employment of less than 10 in the base (2010) and rounded to the nearest 10. Average Annual Growth is compounded and Information Division in cooperation with the Projections Managing

methodology.

clicking on the icon on the left. e icon on the left.



# LABOR.ALABAMA.GOV / LMI

## OCCUPATIONAL PROJECTIONS

**Workforce Development Region 7  
Occupational Projections 2010-2020**

**TABLE OF CONTENTS**

 [Workforce Development Region 7 Projections in PDF format](#)

[Employment and Annual Average Job Openings by Major Occupational Category](#)

[Selected Fast-Growing Occupations](#)

[Employment and Annual Average Job Openings, Alphabetically](#)

[Top 40 High Demand Occupations](#)

[High Demand Occupations, Assoc. Degree and Under](#)

**WORKFORCE DEVELOPMENT REGION 7**

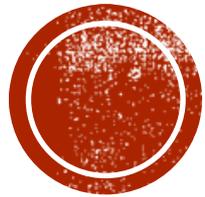
**High Demand Occupations**  
Base Year 2010 and Projected Year 2020  
Table of Contents, Printable Format

SOC	Occupation	2010	2020	Percent Change (%)	Avg Annual Growth (%)	Avg Annual Openings	Avg Annual Salary
131111	Management Analysts	630	950	50.79	4.19	40	\$68,532
151132	Software Developers, Applications	290	420	44.83	3.77	15	\$81,258
151121	Computer Systems Analysts	1,060	1,400	32.08	2.82	55	\$73,778
151133	Software Developers, Systems Software	180	270	50.00	4.14	10	\$78,350
151142	Network and Computer Systems Administrators	380	520	36.84	3.19	20	\$64,920
151150	Computer Support Specialist	630	900	42.86	3.63	45	\$44,986
291111	Registered Nurses	3,590	4,570	27.30	2.44	165	\$58,248
172011	Aerospace Engineers	***	***	60.00	4.81	5	\$102,909
171011	Architects, Except Landscape and Naval	100	150	50.00	4.14	5	\$106,636
291123	Physical Therapists	170	240	41.18	3.51	10	\$80,271
291051	Pharmacists	390	490	25.64	2.31	20	\$119,512
312021	Physical Therapist Assistants	140	200	42.86	3.63	10	\$55,344
292021	Dental Hygienists	230	330	43.48	3.68	15	\$43,367
291131	Veterinarians	110	150	36.36	3.15	5	\$88,945
211022	Medical and Public Health Social Workers	230	330	43.48	3.68	15	\$40,370
132052	Personal Financial Advisors	180	240	33.33	2.92	10	\$112,482

Average Annual Job Openings Projected

Average Annual Salary





**HOW DO I PREPARE FOR THE  
CAREER I WANT TO PURSUE?**

# MY SKILLS MY FUTURE

## MYSKILLSMYFUTURE.ORG

The screenshot shows the homepage of the mySkills myFuture website. At the top left is the logo, which consists of a blue wave-like graphic above the text "mySkills myFuture". Below the logo is the text "a careeronestop website" and "A proud partner of the americanjobcenter® network". To the right of the logo are icons for email, print, help, and video. Further right is a "Translate: Select Language" dropdown menu, a "SHARE" button, and four font size adjustment buttons labeled "A".

The main content area features a three-step process:

- 1 Tell us a job you've had.
- 2 We'll find careers with similar skills.
- 3 Pick a career and explore!

Below this is a large blue section with the heading "Build a bridge to your new career." and the prompt "Enter your current or past job." followed by a text input field. A red button labeled "FIND MY CAREER MATCHES" is positioned below the input field. An orange arrow points to a link that says "Already know the career you want to explore? [Select a Career](#)".

On the right side of the page, there are three interactive elements:

- A video player showing a woman in a pink blazer, with a "Watch Help Video" button below it.
- A "Tell Us What You Think" button with a speech bubble icon.
- A "New to the Workforce? Go to MY NEXT MOVE" button with a magnifying glass icon.

The footer contains a navigation menu with the following links: "Get Video Help | About Us | Contact Us | Go to CareerOneStop | Site Privacy | Accessibility". Below this is another row of links: "Site Map | Tell Us What You Think | Developers | Download:" followed by icons for PDF, PowerPoint, Word, and Excel.



# MY SKILLS MY FUTURE

## *MYSKILLSMYFUTURE.ORG*

The screenshot shows the mySkills myFuture website interface. At the top left is the logo, which consists of three blue curved lines above the text "mySkills myFuture". Below the logo is the text "a careeronestop website" and "A proud partner of the americanjobcenter® network". To the right of the logo are icons for email, print, and help. Further right is a "Translate: Select Language" dropdown menu, a "SHARE" button, and four font size adjustment buttons labeled "A".

The main content area is divided into two columns. The left column has a blue background and contains the text "Ready to explore a specific career?" followed by "Enter job title or occupation." Below this is a search input field containing "RADIOLOGIC TECHNOLOGISTS". An orange arrow points from the search field to a red button labeled "GET CAREER DETAILS". At the bottom of this column is the text "Find careers with skills similar to a previous job.".

The right column has a white background and contains three sections. The top section has the text "Want to find careers with skills similar to a previous job?" and the mySkills myFuture logo. The middle section has a speech bubble icon and the text "Tell Us What You Think". The bottom section has a magnifying glass icon and the text "New to the Workforce? Go to MY NEXT MOVE".

The footer contains a navigation menu with links: "About Us | Contact Us | Go to CareerOneStop | Site Privacy | Accessibility". Below this is another row of links: "Site Map | Tell Us What You Think | Developers | Download:" followed by icons for PDF, PPT, Word, and Excel. In the bottom right corner, there is a red circular logo.

# MY SKILLS MY FUTURE

## MYSKILLSMYFUTURE.ORG

Start
Selected Career
Go To Training
Go To Jobs
Go To Employers

Occupations Information for

**Radiologic Technologists**

United States

Want to see how your skills match up?

Enter your current or previous job  GO

Choose a Location

Within

GO

**DESCRIPTION**

Take x rays and CAT scans or administer nonradioactive materials into patient's blood stream for diagnostic purposes. Includes technologists who specialize in other scanning modalities.

**DETAILS**

Currently Employed: 199,200

Projected Annual Job Openings: 6,960

Typical Hourly Wage: \$21.61 - \$32.38

Typical Annual Salary: \$45,000 - \$67,400

[See Job Listings \(1347+\)](#)

[Find Businesses](#)

**TYPICAL TRAINING**

Typical education needed for entry: Associate's degree

Typical work experience needed for a job in this occupation: None

Typical on-the-job training once you have a job in this occupation: None

[Find Training](#)

**TYPICAL JOB DUTIES**

- Review and evaluate developed x-rays, video tape, or computer-generated information to determine if images are satisfactory for diagnostic purposes.
- Operate or oversee operation of radiologic or magnetic imaging equipment to produce images of the body for diagnostic purposes.
- Use radiation safety measures and protection devices to comply with

**TOOLS & TECHNOLOGY**

**Tools:**

- Hypodermic needle
- Medical radiological positioning aids for general radiological use
- Medical x ray darkroom equipment or supplies
- Radiographic locators
- X ray bone densitometers

**MORE INFO**

[Explore Careers](#)

[Salary Info](#)

[Resumes + Interviews](#)

[Employer Research](#)

# MY SKILLS MY FUTURE

## MYSKILLSMYFUTURE.ORG

Start Selected Career Go To Training Go To Jobs Go To Employers

Occupations Information for  
**Radiologic Technologists**  
United States

Want to see how your skills match up?  
Enter your current or previous job  **GO**

Choose a Location  Within  **GO**

---

<b>DESCRIPTION</b>	<b>DETAILS</b>	<b>TYPICAL TRAINING</b>
Take x rays and CAT scans or administer nonradioactive materials into patient's blood stream for diagnostic purposes. Includes technologists who specialize in other scanning modalities.	Currently Employed: 199,200 Projected Annual Job Openings: 6,960 Typical Hourly Wage: \$21.61 - \$32.38 Typical Annual Salary: \$45,000 - \$67,400 <a href="#">See Job Listings (1347+)</a> <a href="#">Find Businesses</a>	Typical education needed for entry: Associate's degree  Typical work experience needed for a job in this occupation: None  Typical on-the-job training once you have a job in this occupation: None  <a href="#">Find Training</a>
<b>TYPICAL JOB DUTIES</b>	<b>TOOLS &amp; TECHNOLOGY</b>	<b>MORE INFO</b>
<ul style="list-style-type: none"><li>Review and evaluate developed x-rays, video tape, or computer-generated information to determine if images are satisfactory for diagnostic purposes.</li><li>Operate or oversee operation of radiologic or magnetic imaging equipment to produce images of the body for diagnostic purposes.</li><li>Use radiation safety measures and protection devices to comply with</li></ul>	<b>Tools:</b> <ul style="list-style-type: none"><li>Hypodermic needle</li><li>Medical radiological positioning aids for general radiological use</li><li>Medical x ray darkroom equipment or supplies</li><li>Radiographic locators</li><li>X ray bone densitometers</li></ul>	<a href="#">Explore Careers</a> <a href="#">Salary Info</a> <a href="#">Resumes + Interviews</a> <a href="#">Employer Research</a>



# MY SKILLS MY FUTURE

## *MYSKILLSMYFUTURE.ORG*

Start Selected Career Jobs Go To Employers Go To Training

2 job listing(s) found for  
**Radiologic Technologists**  
Within 50 miles of ZIP Code 36064

Choose a Location  Within

Job Title	Company	Location	Date Posted
Rad Tech	NITELINES USA INC	Montgomery, Alabama	07/11/2014
<input type="button" value="Apply for Job"/>			
Radiology Technologist II	Community Health Systems Federal Contractor	Greenville, Alabama	08/01/2014
<input type="button" value="Apply for Job"/>			



# MY SKILLS MY FUTURE

## *MYSKILLSMYFUTURE.ORG*

Start
Selected Career
Employers
Go To Jobs
Go To Training

▶ Results Are Narrowed

280 businesses found for  
**Radiologic Technologists**  
 Within 50 miles of ZIP Code 36830

Choose a Location  Within  GO

**Note:** You have selected to exclude some businesses from this search. To change your selections, click Results Are Narrowed above, change your selections, and click Show Results. Close ✕

Employer Name	Distance	Description	Industry	Size
<a href="#">East Al Heart &amp; Vascular Llc</a> Auburn,AL	0.3 miles	Physicians & Surgeons	Offices of Physicians	10-99 employees
<a href="#">Auburn University Medical Cln</a> Lem Morrison Dr Auburn,AL	1.2 miles	Physicians & Surgeons	Offices of Physicians	10-99 employees
<a href="#">Hughston Clinic Pc</a> E University Dr # 101 Auburn,AL	1.6 miles	Physicians & Surgeons	Offices of Physicians	10-99 employees
<a href="#">Georgia Bariatrics Pc</a> E University Dr # 114 Auburn,AL	1.9 miles	Physicians & Surgeons	Offices of Physicians	10-99 employees



# MY SKILLS MY FUTURE

## *MYSKILLSMYFUTURE.ORG*

Start
Selected Career
Training
Go To Certifications

6 training program(s) found  
**Radiologic Technologists**  
 Within 50 miles of ZIP Code 36830

Choose a Location

Within

GO

Other ways to prepare for this career.  
[Certifications](#)

School Name	Distance	Program Name	Program Length	Award Level
<a href="#">Southern Union State Community College</a> Wadley, AL 256-395-2211  <a href="http://www.suscc.edu">www.suscc.edu</a>  Degrees: Undergraduate Type: Public, 2-year School Size: 1,000 - 4,999	37.90 miles	Medical Radiologic Technology/ Science - Radiation Therapist	2 years	Associate's degree
		Medical Radiologic Technology/ Science - Radiation Therapist	At least one but less than two years	Award of at least 1 but less than 2 academic years
		Medical Radiologic Technology/ Science - Radiation Therapist	Less than one year	Award of less than 1 academic year
		Radiologic Technology/ Science - Radiographer	2 years	Associate's degree



# MY SKILLS MY FUTURE

## *MYSKILLSMYFUTURE.ORG*

Start	Selected Career	Certifications
32 certification(s) found for Radiologic Technologists National		
Certification Name	Type	Certifying Organization
<a href="#">Certificate of Completion - Critical Care Ultrasonography</a> <sup>M</sup>		American College of Chest Physicians
<a href="#">Certification in Magnetic Resonance Imaging Physics</a>	Core	American Board of Medical Physics
<a href="#">Certified Electroencephalographic Technologists</a> <sup>M</sup>	Core	American Board of Registration of Electroencephalography and Evoked Potential Technologists
<a href="#">Radiological Technologist</a>	Core	American Chiropractic Registry of Radiologic Technologists



**“THE ONLY WAY TO DO GREAT WORK IS TO  
LOVE WHAT YOU DO. IF YOU HAVEN’T FOUND  
IT YET, KEEP LOOKING. DON’T SETTLE.”  
\_STEVE JOBS**

For more information, please contact:

Tonya Lee

Alabama Department of Labor

Labor Market Information Division

(334) 242-8881 / [Tonya.Lee@labor.alabama.gov](mailto:Tonya.Lee@labor.alabama.gov)

