



Alabama
Department of Labor

Labor Market Information
James Henry, Division Director

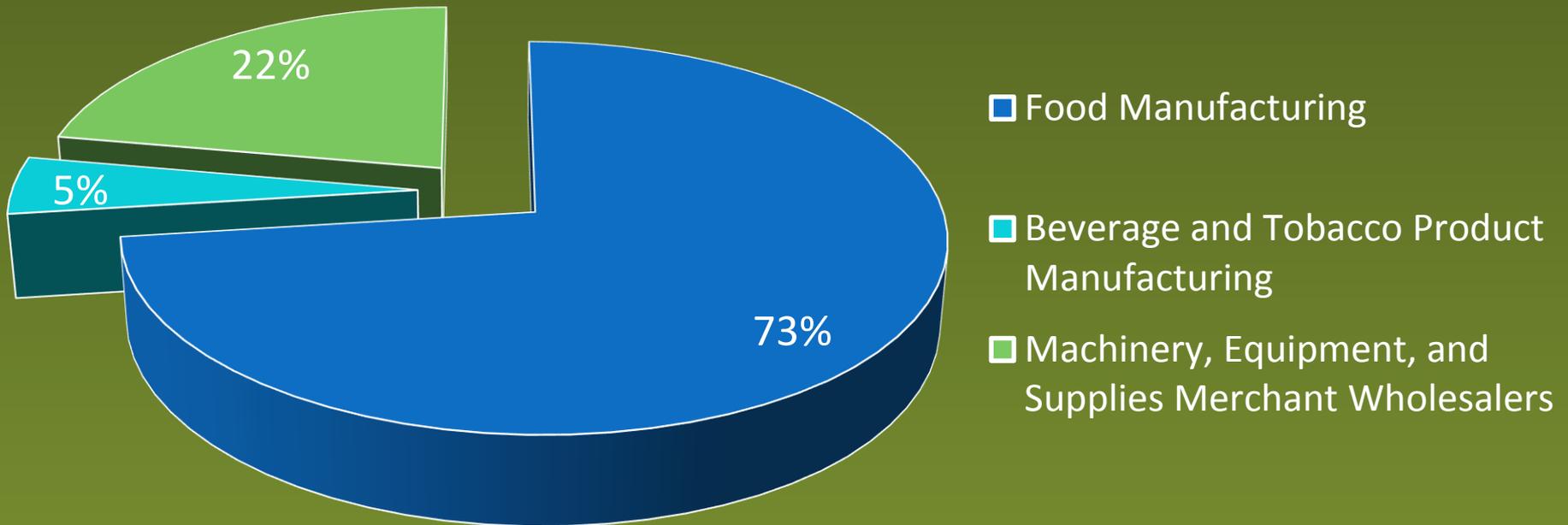


Accelerate Alabama Food Products

Alabama Department of Labor
Labor Market Information Division



Alabama Food Products Employment by Industry Sectors





Alabama Food Products Industry Overview

| Sector | # of Companies | # Employed |
|---|----------------|------------|
| Food Manufacturing | 364 | 30,579 |
| Beverage and Tobacco Product Manufacturing | 51 | 2,030 |
| Machinery, Equipment, and Supplies Merchant Wholesalers | 797 | 9,284 |



Food Manufacturing

311 Food Manufacturing

Industries in the Food Manufacturing subsector transform livestock and agricultural products into products for intermediate or final consumption. The industry groups are distinguished by the raw materials (generally of animal or vegetable origin) processed into food products. The food products manufactured in these establishments are typically sold to wholesalers or retailers for distribution to consumers, but establishments primarily engaged in retailing bakery and candy products made on the premises not for immediate consumption are included.

364 companies; 30,579 employed;
73% of Agriculture Industry Employment

| # of Employees | % of Companies |
|----------------|----------------|
| 1-49 | 79% |
| 50-99 | 4% |
| 100-249 | 8% |
| 250+ | 9% |

Source: Quarterly Census of Employment and Wages, 2014 annual average. *Note: Numbers may not equal 100% due to rounding.*

Top 5 Job Categories:

- 37% Meat, Poultry, and Fish Cutters and Trimmers
- 7% Helpers--Production Workers
- 5% Packers and Packagers, Hand
- 4% Food Cooking Machine Operators and Tenders
- 4% Packaging and Filling Machine Operators and Tenders

Source: 2015 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Wage data aged using latest Employment Cost Index (ECI) factors.



Food Manufacturing Firm Age Workforce Indicators

| Firm Age | Employment | Monthly Earnings | Monthly Earnings New Hires | Turnover |
|---------------|------------|------------------|----------------------------|----------|
| 0 – 1 Year | 927 | \$1,910 | \$1,402 | 15.5% |
| 2 – 3 Years | 590 | \$1,826 | \$1,601 | * |
| 4 – 5 Years | 115 | \$1,804 | \$1,088 | 18.1% |
| 6 – 10 Years | 581 | \$2,017 | \$1,435 | 13.8% |
| 11+ Years | 25,780 | \$2,945 | \$2,186 | 8.0% |
| All Firm Ages | 27,992 | \$2,855 | \$2,053 | 8.7% |

Source: Local Employment Household Dynamics Partnership between Alabama Department of Labor, Labor Market Information Division, and the U.S. Census Bureau, LED Extraction Tool; 2014 annual average data shown. **Data not available or marked confidential. Note: Data may not add due to rounding.*



Beverage and Tobacco Product Manufacturing

312 Beverage and Tobacco Product Manufacturing

The industry group, Beverage Manufacturing, includes three types of establishments: (1) those that manufacture nonalcoholic beverages; (2) those that manufacture alcoholic beverages through the fermentation process; and (3) those that produce distilled alcoholic beverages. Ice manufacturing, while not a beverage, is included with nonalcoholic beverage manufacturing because it uses the same production process as water purification. In the case of activities related to the manufacture of beverages, the structure follows the defined production processes. Tobacco Manufacturing includes two types of establishments: (1) those engaged in re-drying and stemming tobacco and, (2) those that manufacture tobacco products, such as cigarettes and cigars.

51 companies; 2,030 employed;
5% of Agriculture Industry Employment

| # of Employees | % of Companies |
|----------------|----------------|
| 1-49 | 90% |
| 50-99 | 0% |
| 100-249 | 2% |
| 250+ | 8% |

Source: Quarterly Census of Employment and Wages, 2014 annual average. *Note: Numbers may not equal 100% due to rounding.*

Top 5 Job Categories:

- 9% Demonstrators and Product Promoters
- 8% Packaging and Filling Machine Operators and Tenders
- 7% Industrial Truck and Tractor Operators
- 7% Driver/Sales Workers
- 7% Laborers and Freight, Stock, and Material Movers, Hand

Source: 2015 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Wage data aged using latest Employment Cost Index (ECI) factors.



Beverage and Tobacco Product Manufacturing

Firm Age Workforce Indicators

| Firm Age | Employment | Monthly Earnings | Monthly Earnings New Hires | Turnover |
|---------------|------------|------------------|----------------------------|----------|
| 0 – 1 Year | 50 | * | * | * |
| 2 – 3 Years | * | \$1,831 | \$1,350 | 16.9% |
| 4 – 5 Years | * | * | * | * |
| 6 – 10 Years | 26 | \$2,373 | * | * |
| 11+ Years | 1,792 | \$3,997 | \$2,726 | 5.2% |
| All Firm Ages | 1,910 | \$3,868 | \$2,549 | 6.1% |

Source: Local Employment Household Dynamics Partnership between Alabama Department of Labor, Labor Market Information Division, and the U.S. Census Bureau, LED Extraction Tool; 2014 annual average data shown. *Data not available or marked confidential. Note: Data may not add due to rounding.



Machinery, Equipment, and Supplies Merchant Wholesalers

4238 Machinery, Equipment, and Supplies Merchant Wholesalers

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

797 companies; 9,284 employed;
22% of Agriculture Industry Employment

| # of Employees | % of Companies |
|----------------|----------------|
| 1-49 | 97% |
| 50-99 | 2% |
| 100-249 | 0% |
| 250+ | 0% |

Top 5 Job Categories:

- 22% Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products
- 6% Mobile Heavy Equipment Mechanics, Except Engines
- 5% Farm Equipment Mechanics and Service Technicians
- 4% General and Operations Managers
- 4% Bookkeeping, Accounting, and Auditing Clerks

Source: Quarterly Census of Employment and Wages, 2014 annual average. *Note: Numbers may not equal 100% due to rounding.*

Source: 2015 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Wage data aged using latest Employment Cost Index (ECI) factors.



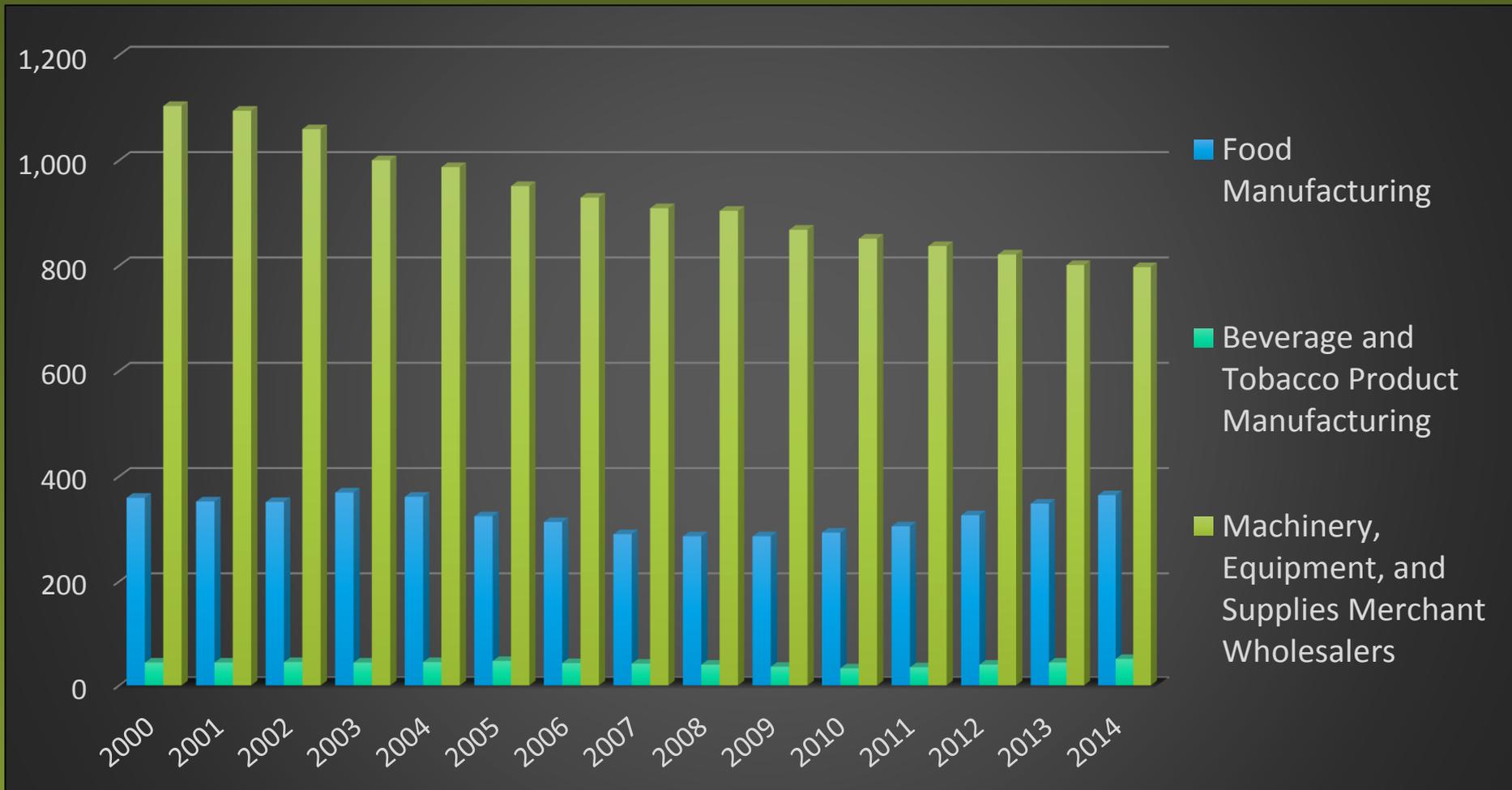
Machinery, Equipment, and Supplies Merchant Wholesalers

Firm Age Workforce Indicators

| Firm Age | Employment | Monthly Earnings | Monthly Earnings New Hires | Turnover |
|---------------|------------|------------------|----------------------------|----------|
| 0 – 1 Year | 83 | \$4,127 | \$3,235 | 10.4% |
| 2 – 3 Years | 164 | \$4,551 | \$3,552 | 6.5% |
| 4 – 5 Years | 148 | \$4,606 | \$2,924 | 6.7% |
| 6 – 10 Years | 558 | \$4,509 | \$2,978 | 5.4% |
| 11+ Years | 8,030 | \$4,961 | \$3,198 | 4.0% |
| All Firm Ages | 8,981 | \$4,912 | \$3,195 | 4.2% |

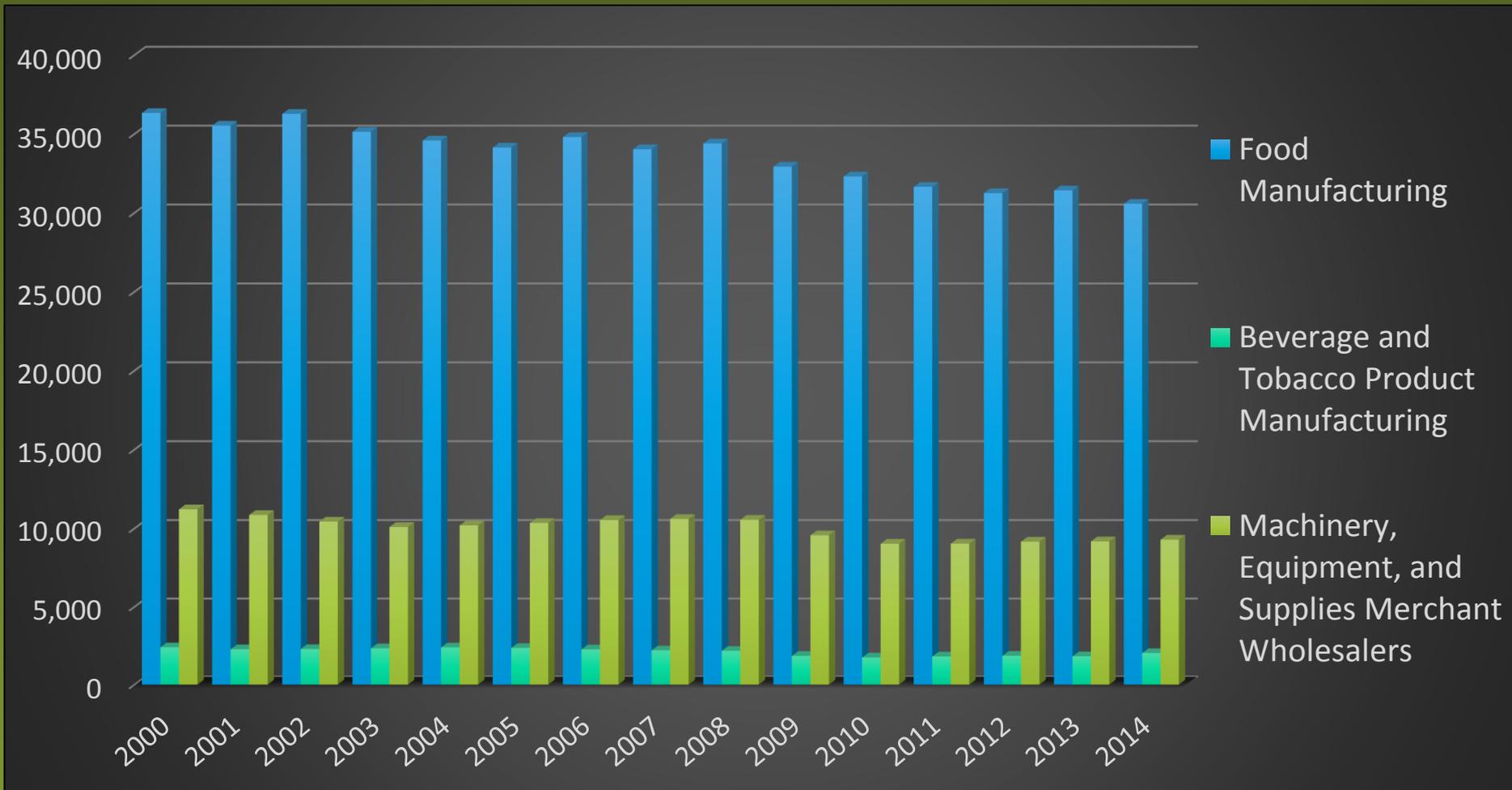


Development of Alabama's Agriculture Industry by Company





Development of Alabama's Agriculture Industry by Employment





Top Occupations for Agriculture by Rounded Employment

| Occupations | # of Jobs | % of Total |
|--|-----------|------------|
| Meat, Poultry, and Fish Cutters and Trimmers | 11,320 | 27% |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 2,310 | 6% |
| Helpers--Production Workers | 2,210 | 5% |
| Packers and Packagers, Hand | 1,420 | 3% |
| Packaging and Filling Machine Operators and Tenders | 1,400 | 3% |
| Food Cooking Machine Operators and Tenders | 1,280 | 3% |
| Laborers and Freight, Stock, and Material Movers, Hand | 1,220 | 3% |
| Industrial Machinery Mechanics | 1,120 | 3% |
| Cleaners of Vehicles and Equipment | 960 | 2% |
| Remaining Occupations | 18,650 | 45% |



Wage Information

Top 10 by Rounded Occupational Employment

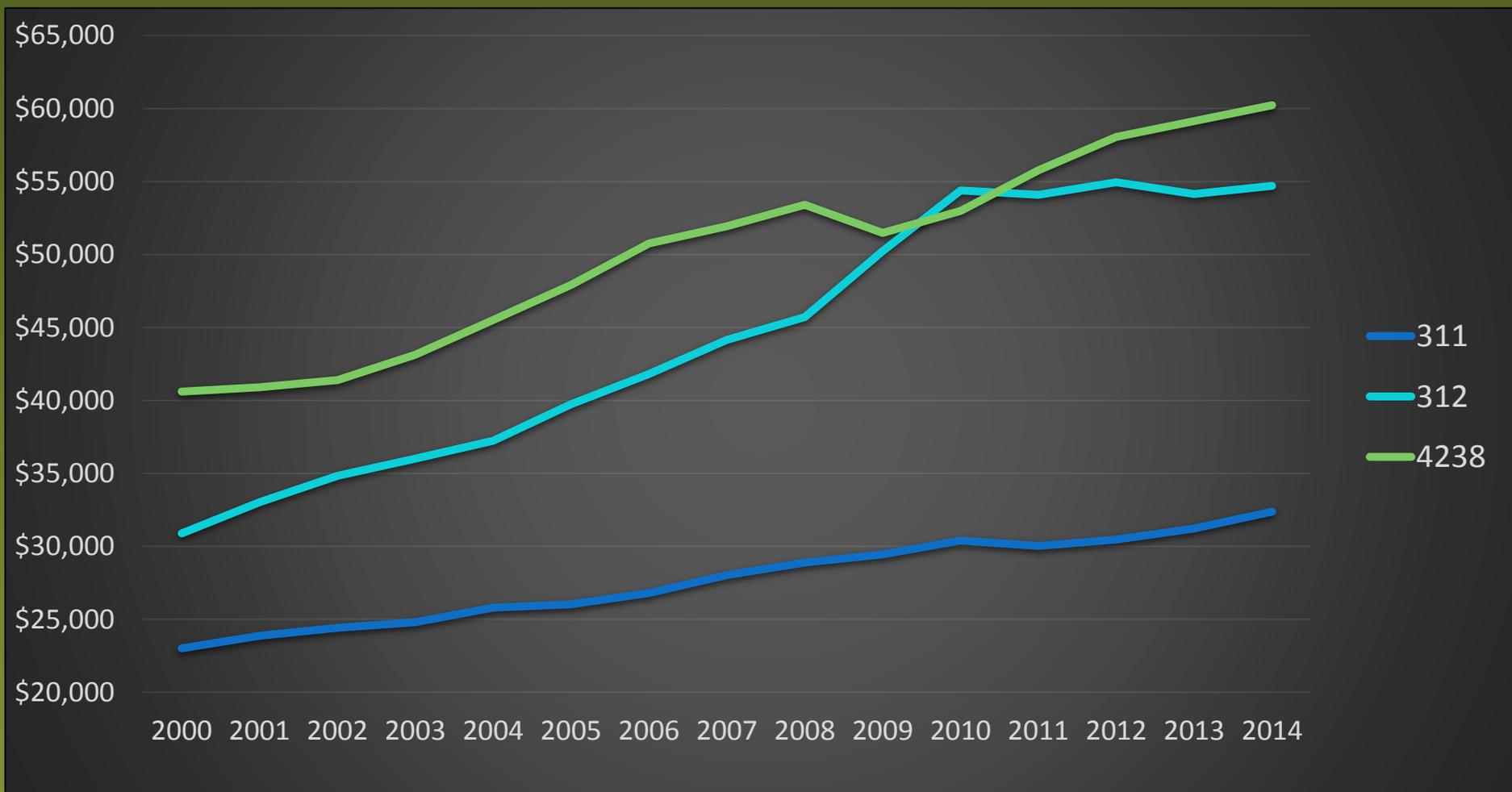
| Occupation | Rounded Emp. | Mean Hourly | Mean Annual | Entry Hourly | Entry Annual | Experience Hourly | Experience Annual |
|--|--------------|-------------|-------------|--------------|--------------|-------------------|-------------------|
| Meat, Poultry, and Fish Cutters and Trimmers | 11,320 | \$11.25 | \$23,392 | \$9.77 | \$20,307 | \$11.99 | \$24,945 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 2,310 | \$31.30 | \$65,096 | \$15.62 | \$32,496 | \$39.14 | \$81,396 |
| Helpers--Production Workers | 2,210 | \$11.72 | \$24,379 | \$8.46 | \$17,603 | \$13.36 | \$27,772 |
| Packers and Packagers, Hand | 1,420 | \$10.69 | \$22,226 | \$8.52 | \$17,711 | \$11.77 | \$24,478 |
| Packaging and Filling Machine Operators and Tenders | 1,400 | \$13.16 | \$27,371 | \$9.02 | \$18,755 | \$15.23 | \$31,679 |
| Food Cooking Machine Operators and Tenders | 1,280 | \$13.36 | \$27,782 | \$10.07 | \$20,924 | \$15.00 | \$31,206 |
| Laborers and Freight, Stock, and Material Movers, Hand | 1,220 | \$12.10 | \$25,157 | \$8.53 | \$17,742 | \$13.87 | \$28,860 |
| Industrial Machinery Mechanics | 1,120 | \$25.12 | \$52,244 | \$16.88 | \$35,128 | \$29.23 | \$60,808 |
| Cleaners of Vehicles and Equipment | 960 | \$10.95 | \$22,781 | \$8.44 | \$17,557 | \$12.21 | \$25,394 |
| Industrial Truck and Tractor Operators | 880 | \$27.42 | \$57,030 | \$19.63 | \$40,842 | \$31.31 | \$65,114 |

Source: 2015 release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics; wage data aged using the most current Employment Cost Index (ECI) factors. Annual wage information rounded to the nearest whole dollar. *Note: Data reflects wages across all industries, not specifically to respective industry cluster.*



Wage Information

Total Wages by NAICS Code 2000-2014



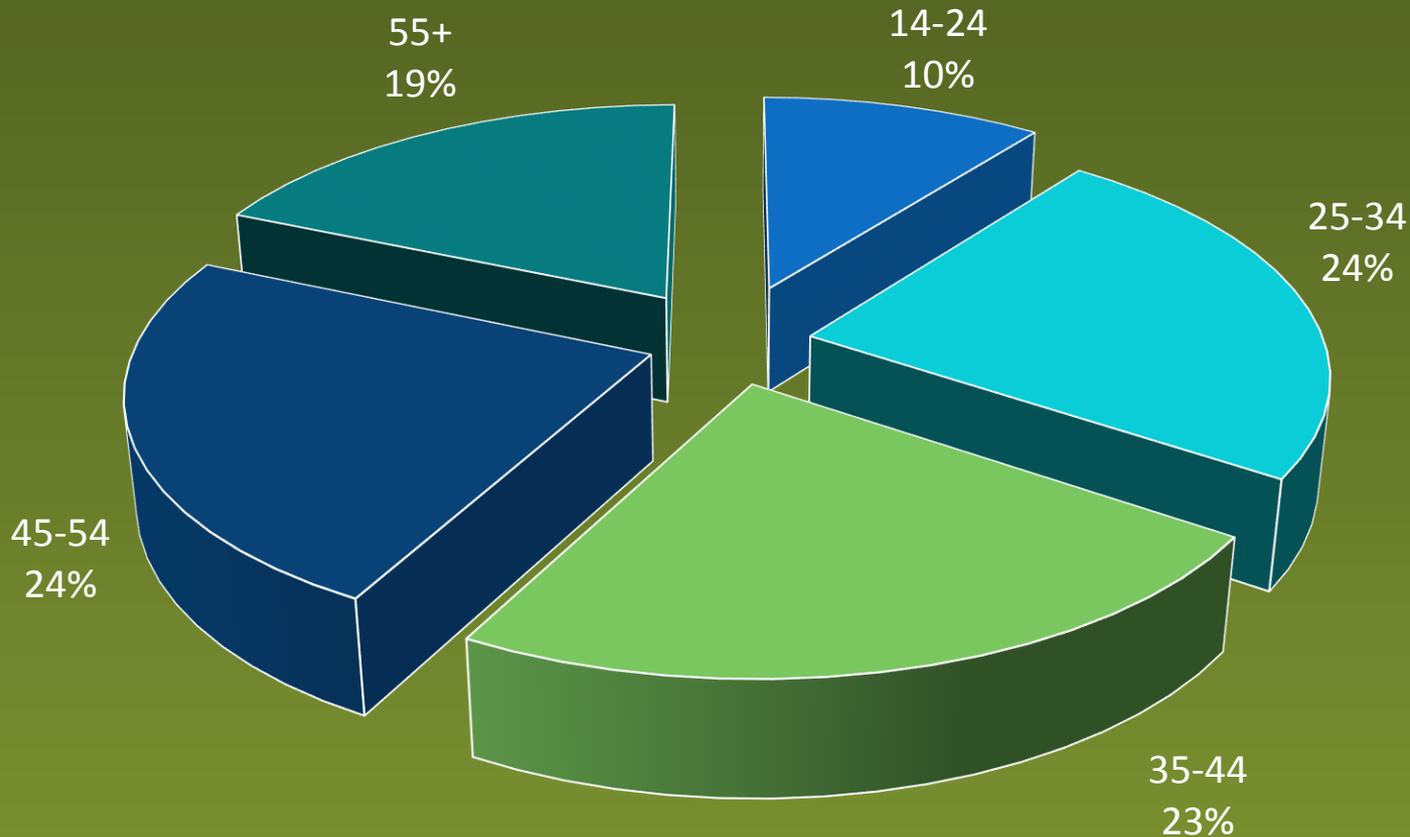


2014 Quarterly Workforce Indicators

| NAICS | Industry | Average Turnover Rate | Average Job Gains | Average Net Job Flows | Average Monthly Earnings | Average Monthly Earnings – New Hires |
|-------|---|-----------------------|-------------------|-----------------------|--------------------------|--------------------------------------|
| 311 | Food Manufacturing | 8.7% | 616 | -428 | \$2,854 | \$2,053 |
| 312 | Beverage and Tobacco Product Manufacturing | 6.1% | 44 | 19 | \$3,868 | \$2,492 |
| 4238 | Machinery, Equipment, and Supplies Merchant Wholesalers | 4.2% | 235 | 30 | \$4,912 | \$3,195 |

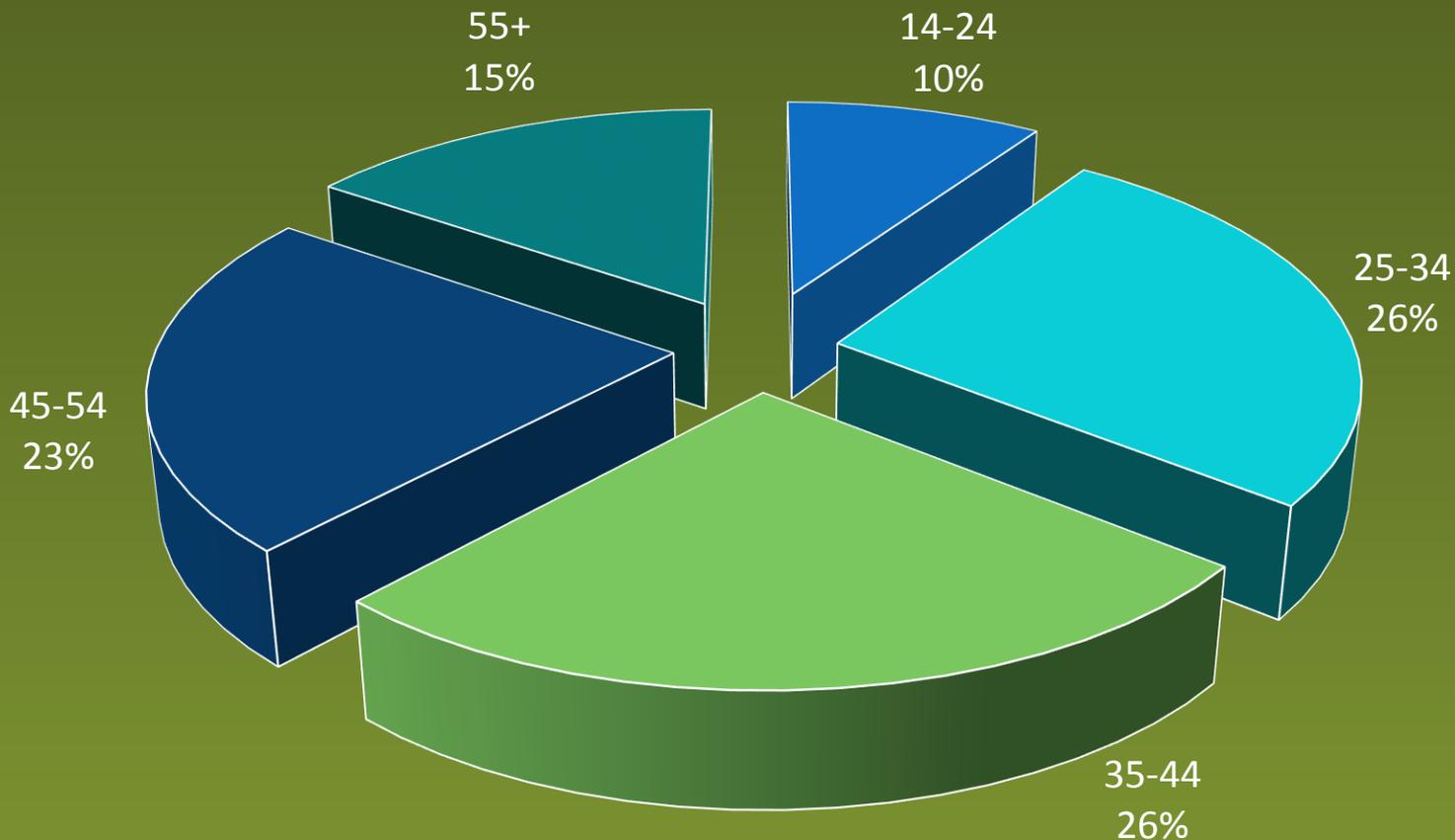


311 Food Manufacturing 2014 Average Annual Employment by Age Group





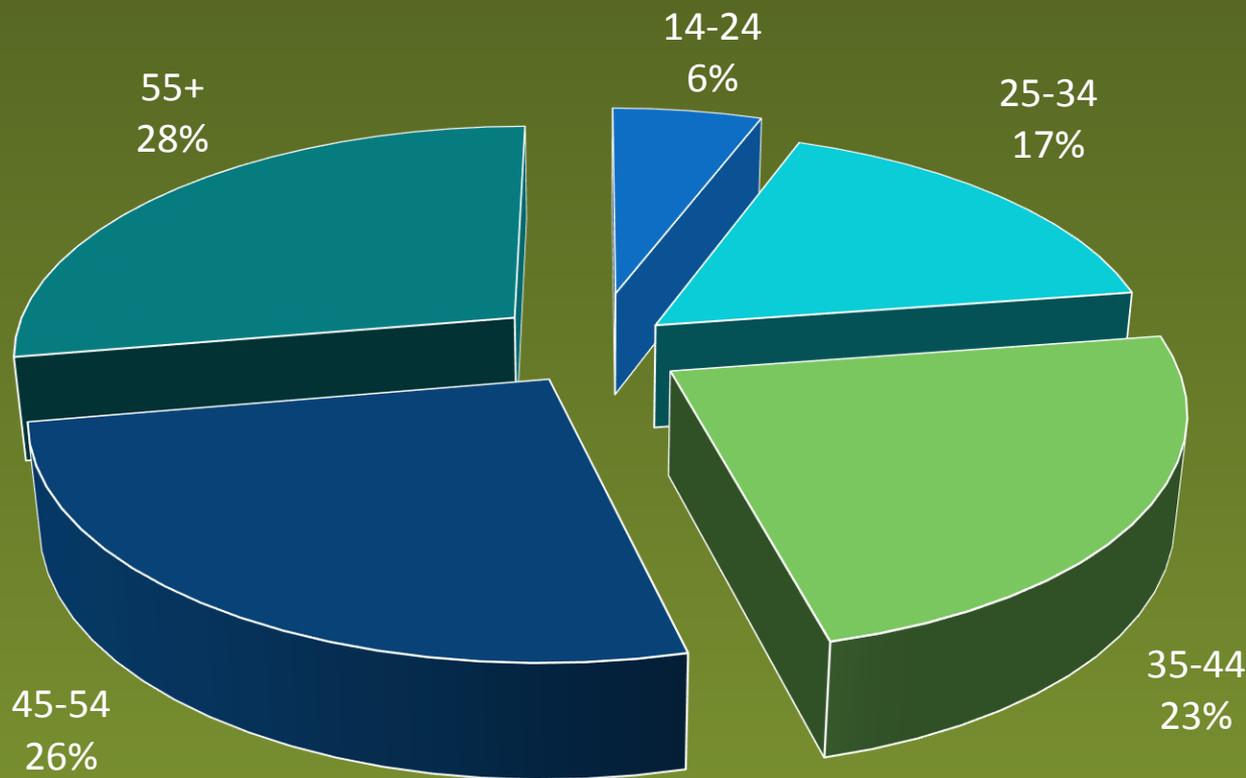
312 Beverage and Tobacco Product Manufacturing 2014 Average Annual Employment by Age Group





4238 Machinery, Equipment, and Supplies Merchant Wholesalers

2014 Average Annual Employment by Age Group





Projections Information

2014 – 2024 Industry Projections by NAICS Code

| NAICS | Industry | 2014 | 2024 | Net Change | Percent Change | Average Annual Growth | U.S. Average Annual Growth | Location Quotient |
|-------|---|--------|--------|------------|----------------|-----------------------|----------------------------|-------------------|
| 311 | Food Manufacturing | 30,580 | 30,560 | -20 | -0.07 | 0.01 | -0.17 | 1.49 |
| 312 | Beverage and Tobacco Product Manufacturing | 2,030 | 2,110 | 80 | 3.94 | 0.39 | 0.06 | 0.70 |
| 4238 | Machinery, Equipment, and Supplies Merchant Wholesalers | 9,280 | 9,480 | 200 | 2.16 | 0.21 | 0.21 | 1.00 |



Major Food Products Regions

Food Products Industry Maps:

Statewide

Workforce Development Region 1

Workforce Development Region 2

Workforce Development Region 3

Workforce Development Region 4

Workforce Development Region 5

Workforce Development Region 6

Workforce Development Region 7

Workforce Development Region 8

Workforce Development Region 9

Workforce Development Region 10