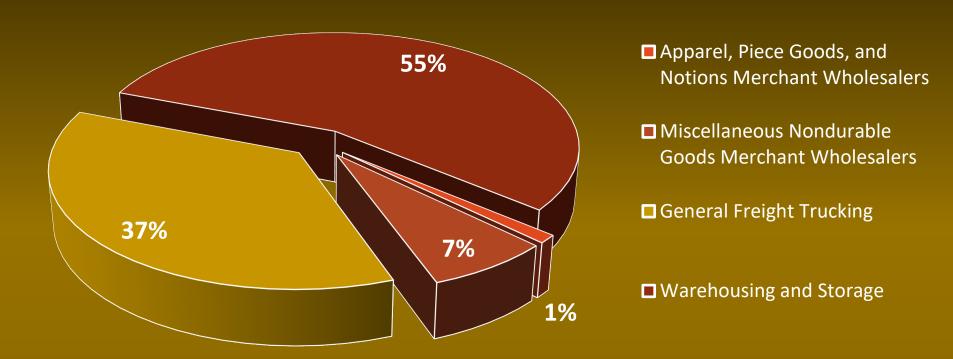


Accelerate Alabama Distribution/Logistics

Alabama Department of Labor

Labor Market Information Division

Alabama Distribution/Logistics Employment by Industry Sectors



Alabama Distribution/Logistics Industry Overview

Sector	# of Companies	# Employed
Apparel, Piece Goods, and Notions Merchant Wholesalers	39	517
Miscellaneous Nondurable Goods Merchant Wholesalers	272	3,333
General Freight Trucking	1,449	16,819
Warehousing and Storage	273	25,494

Apparel, Piece Goods, and Notions Merchant Wholesalers

4243 Apparel, Piece Goods, and Notions Merchant Wholesalers

This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.

39 companies; 517 employed; 1% of Distribution/Logistics Industry Employment

# of Employees	% of Companies
1-49	92%
50-99	5%
100-249	3%
250+	0%

Top 5 Job Categories:

- 20% Laborers and Freight, Stock, and Material Movers, Hand
- 12% Secretaries and Administrative Assistants,
 Except Legal, Medical, and Executive
- 8% Retail Salespersons
- 7% Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products
- 7% Stockers and Order Fillers

Source: Quarterly Census of Employment and Wages, 2021 annual average. *Note: Numbers may not equal 100% due to rounding.*

Source: 2021 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics.

Apparel, Piece Goods, and Notions Merchant Wholesalers Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	5	\$1,555	\$1,400	*
2 – 3 Years	37	\$4,040	\$3,090	16.3%
4 – 5 Years	15	\$3,657	\$2,052	25.0%
6 – 10 Years	66	\$3,208	\$1,606	10.5%
11+ Years	382	\$4,235	\$2,770	4.8%
All Firm Ages	504	\$4,029	\$2,333	7.0%

Source: Local Employment Household Dynamics Partnership between Alabama Department of Labor, Labor Market Information Division, and the U.S. Census Bureau, LED Extraction Tool; 2021 annual average data shown. *Data not available or marked confidential. Note: Data may not add due to rounding.

Miscellaneous Nondurable Goods Merchant Wholesalers

4249 Miscellaneous Nondurable Goods Merchant Wholesalers

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

272 companies; 3,333 employed;7% of Distribution/LogisticsIndustry Employment

# of Employees	% of Companies
1-49	97%
50-99	2%
100-249	1%
250+	1%

Top 5 Job Categories:

- 15% Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products
- 12% Laborers and Freight, Stock, and Material Movers, Hand
- 12% Heavy and Tractor-Trailer Truck Drivers
- 6% Light Truck or Delivery Services Drivers
- 5% General and Operations Managers

Source: Quarterly Census of Employment and Wages, 2021 annual average. *Note: Numbers may not equal 100% due to rounding.*

Source: 2021 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics.

Miscellaneous Nondurable Goods Merchant Wholesalers Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	23	\$4,281	\$3,661	16.7%
2 – 3 Years	14	\$3,876	\$3,851	*
4 – 5 Years	19	\$2,881	*	*
6 – 10 Years	71	\$3,228	\$1,753	19.0%
11+ Years	2,706	\$3,861	\$2,382	9.6%
All Firm Ages	2,833	\$3,839	\$2,390	9.9%

Source: Local Employment Household Dynamics Partnership between Alabama Department of Labor, Labor Market Information Division, and the U.S. Census Bureau, LED Extraction Tool; 2021 annual average data shown. *Data not available or marked confidential. Note: Data may not add due to rounding.

General Freight Trucking

4841 General Freight Trucking

This industry group comprises establishments primarily engaged in providing general freight trucking. General freight establishments handle a wide variety of commodities, generally palletized, and transported in a container or van trailer. The establishments of this industry group provide a combination of the following network activities: local pickup, local sorting and terminal operations, line-haul, destination sorting and terminal operations, and local delivery.

1,449 companies; 16,819 employed; 37% of Distribution/Logistics Industry Employment

# of Employees	% of Companies
1-49	94%
50-99	3%
100-249	2%
250+	1%

Top 5 Job Categories:

- 66% Heavy and Tractor-Trailer Truck Drivers
- 5% Light Truck or Delivery Services Drivers
- 4% Laborers and Freight, Stock, and Material Movers, Hand
- 4% Bus and Truck Mechanics and Diesel Engine Specialists
- 3% Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling

Source: Quarterly Census of Employment and Wages, 2021 annual average. *Note: Numbers may not equal 100% due to rounding.*

Source: 2021 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics.

General Freight Trucking Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	273	\$3,750	\$3,612	19.0%
2 – 3 Years	474	\$4,444	\$4,075	14.6%
4 – 5 Years	483	\$4,328	\$4,061	12.7%
6 – 10 Years	1,003	\$4,792	\$4,278	12.9%
11+ Years	12,619	\$5,204	\$4,278	8.8%
All Firm Ages	14,852	\$5,094	\$4,225	9.5%

Source: Local Employment Household Dynamics Partnership between Alabama Department of Labor, Labor Market Information Division, and the U.S. Census Bureau, LED Extraction Tool; 2021 annual average data shown. *Data not available or marked confidential. Note: Data may not add due to rounding.

Warehousing and Storage

4931 Warehousing and Storage

This industry comprises establishments primarily engaged in operating merchandise warehousing and storage facilities. These establishments generally handle goods in containers, such as boxes, barrels, and/or drums, using equipment, such as forklifts, pallets, and racks. They are not specialized in handling bulk products of any particular type, size, or quantity of goods or products.

273 companies; 25,494 employed; 55% of Distribution/Logistics Industry Employment

# of Employees	% of Companies
1-49	83%
50-99	6%
100-249	4%
250+	7%

Top 5 Job Categories:

- 26% Industrial Truck and Tractor Operators
- 22% Laborers and Freight, Stock, and Material Movers, Hand
- 9% Stockers and Order Fillers
- 7% Packers and Packagers, Hand
- 6% Heavy and Tractor-Trailer Truck Drivers

Source: Quarterly Census of Employment and Wages, 2021 annual average. *Note: Numbers may not equal 100% due to rounding.*

Source: 2021 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics.

Warehousing and Storage Firm Age Workforce Indicators

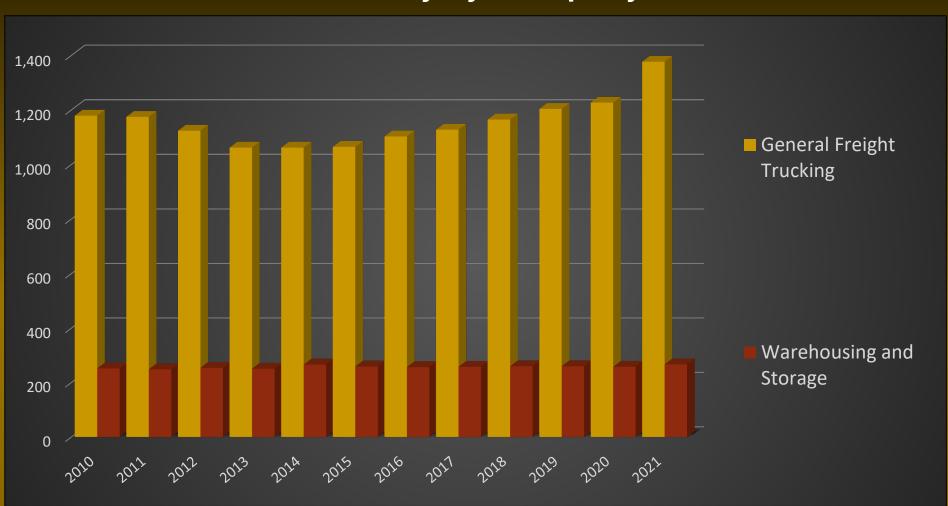
Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	64	\$3,745	\$3,538	22.8%
2 – 3 Years	48	\$2,555	\$1,460	18.5%
4 – 5 Years	1,105	\$3,357	\$2,586	12.5%
6 – 10 Years	200	\$3,493	\$2,494	10.3%
11+ Years	18,003	\$3,183	\$2,322	17.9%
All Firm Ages	19,420	\$3,193	\$2,332	17.6%

Source: Local Employment Household Dynamics Partnership between Alabama Department of Labor, Labor Market Information Division, and the U.S. Census Bureau, LED Extraction Tool; 2021 annual average data shown. *Data not available or marked confidential. Note: Data may not add due to rounding.

Development of Alabama's Distribution/Logistics Center Industry by Company



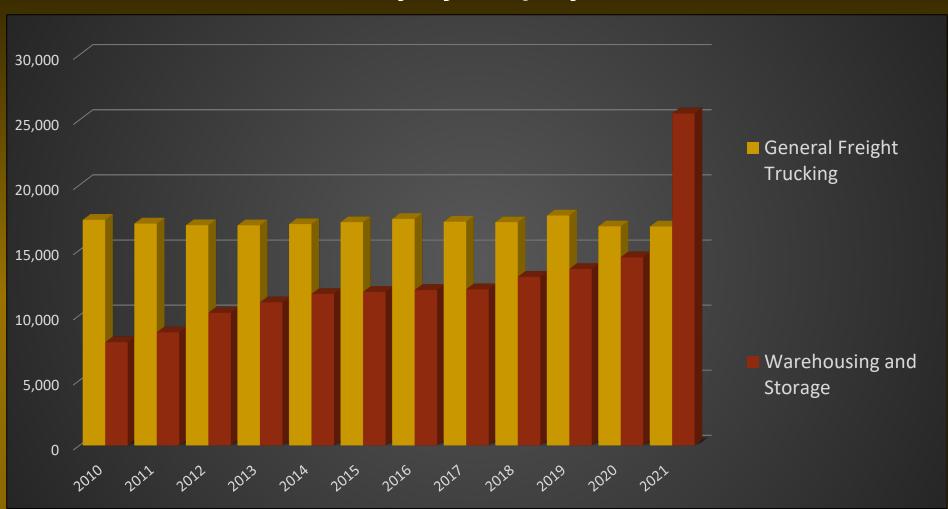
Development of Alabama's Distribution/Logistics Center Industry by Company



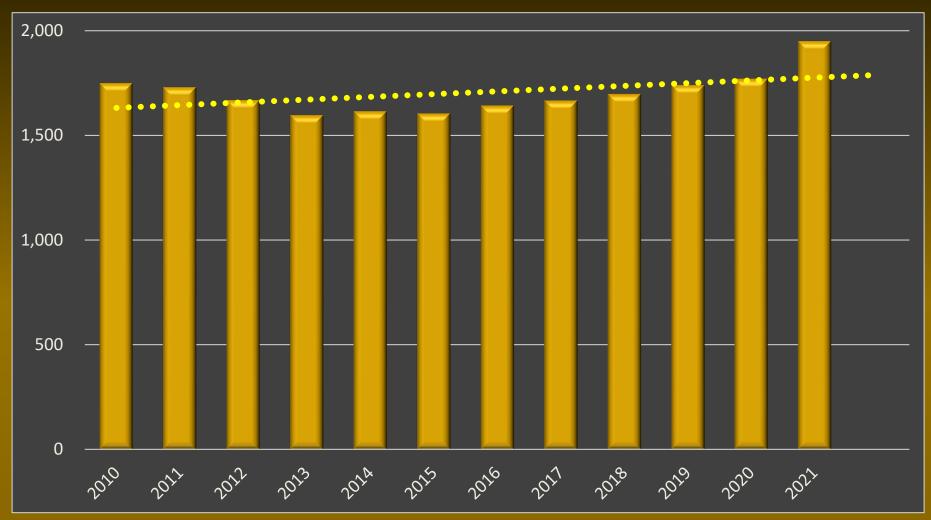
Development of Alabama's Distribution/Logistics Center Industry by Employment



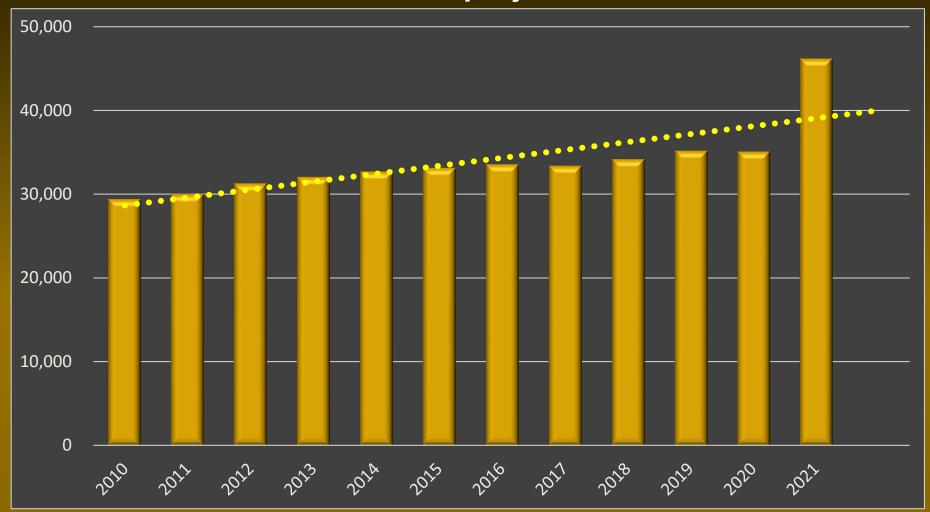
Development of Alabama's Distribution/Logistics Center Industry by Employment



Cluster Change Since 2010 Total Establishment



Cluster Change Since 2010 Total Employment



Top Occupations for Distribution/Logistics Centers by Rounded Employment

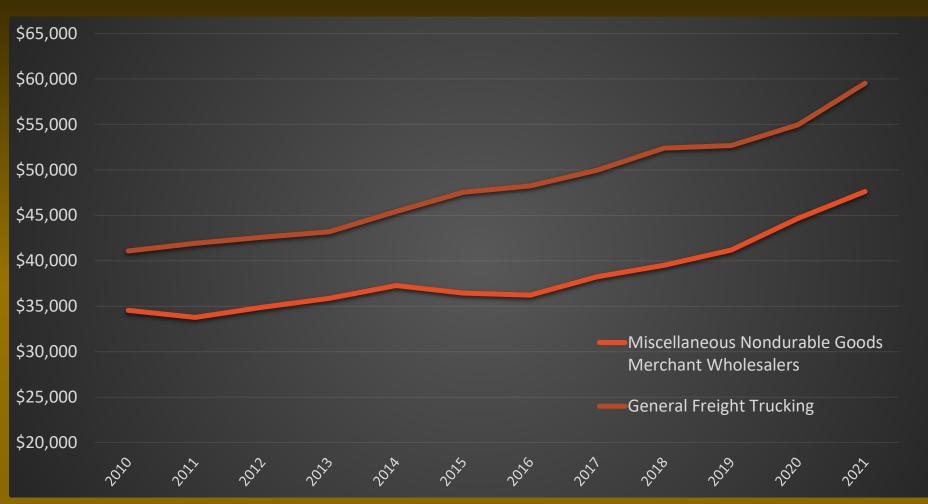
Occupations	# of Jobs	% of Total
Heavy and Tractor-Trailer Truck Drivers	19,020	39.6%
Laborers and Freight, Stock, and Material Movers, Hand	5,440	11.3%
Industrial Truck and Tractor Operators	4,190	8.7%
Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling	1,830	3.8%
Light Truck or Delivery Services Drivers	1,770	3.7%
Stockers and Order Fillers	1,580	3.3%
Bus and Truck Mechanics and Diesel Engine Specialists	1,160	2.4%
Packers and Packagers, Hand	1,140	2.4%
General and Operations Managers	1,020	2.1%
Remaining Occupations	11,020	22.9%

Wage Information Top 10 by Rounded Occupational Employment

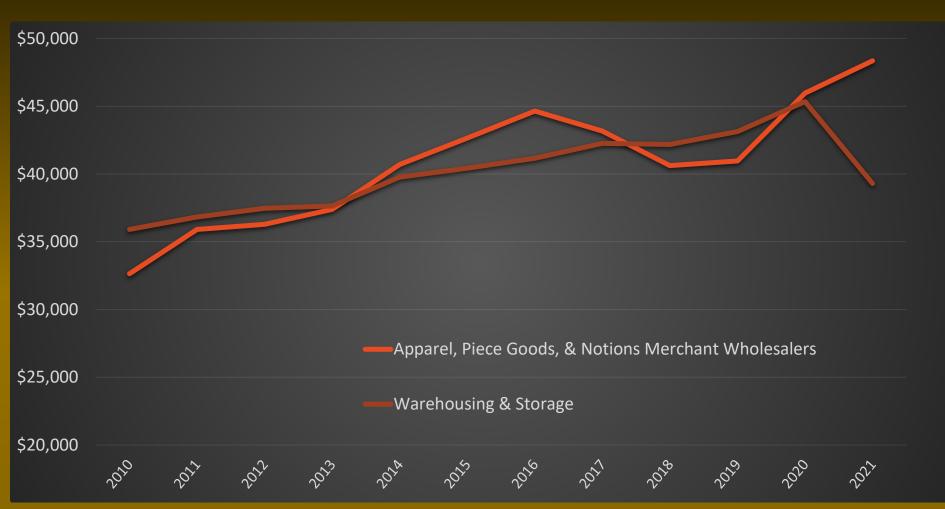
Occupation	Rounded Emp.	Entry Hourly	Entry Annual	Median Hourly	Median Annual	Experienced Hourly	Experienced Annual
Heavy and Tractor-Trailer Truck Drivers	19,020	\$13.61	\$28,319	\$20.20	\$42,006	\$25.04	\$52,074
Laborers and Freight, Stock, and Material Movers, Hand	5,440	\$10.37	\$21,568	\$12.78	\$26,573	\$15.60	\$32,449
Industrial Truck and Tractor Operators	4,190	\$12.64	\$26,301	\$16.20	\$33,693	\$18.78	\$39,064
Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling	1,830	\$16.11	\$33,518	\$24.76	\$51,499	\$31.05	\$64,593
Light Truck or Delivery Services Drivers	1,770	\$9.86	\$20,504	\$14.53	\$30,233	\$20.16	\$41,930
Stockers and Order Fillers	1,580	\$10.36	\$21,558	\$12.60	\$26,210	\$15.27	\$31,758
Bus and Truck Mechanics and Diesel Engine Specialists	1,160	\$15.48	\$32,206	\$20.97	\$43,616	\$25.26	\$52,536
Packers and Packagers, Hand	1,140	\$10.02	\$20,833	\$12.03	\$25,019	\$13.94	\$29,000
General and Operations Managers	1,020	\$26.83	\$55,799	\$48.64	\$101,174	\$74.42	\$154,798
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1,010	\$12.89	\$26,820	\$17.33	\$36,041	\$20.13	\$41,870

Source: 2021 release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics; wage data aged using the most current Employment Cost Index (ECI) factors. Annual wage information rounded to the nearest whole dollar. *Note: Data reflects wages across all industries, not specifically to respective industry cluster.* Entry and Experienced Wages equal 10th percentile and 90th percentile wages, respectively.

Wage Information Total Wages by Industry



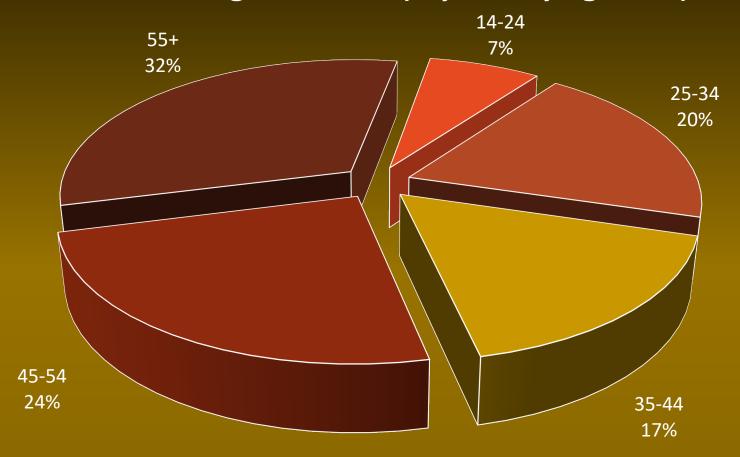
Wage Information Total Wages by Industry



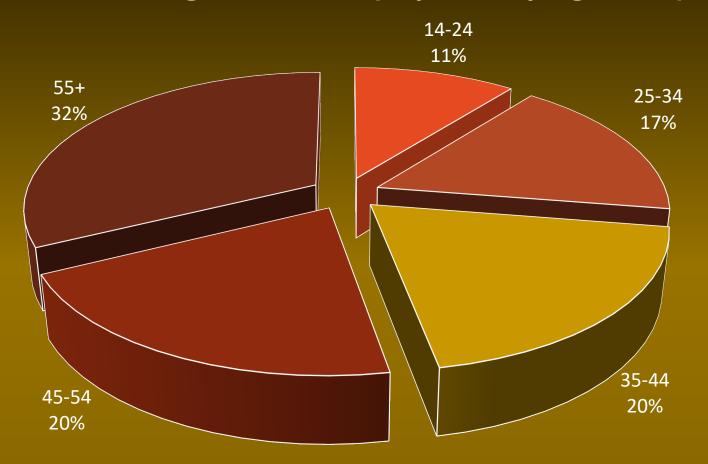
2021 Quarterly Workforce Indicators

NAICS	Industry	Average Turnover Rate	Average Job Gains	Average Net Job Flows	Average Monthly Earnings	Average Monthly Earnings – New Hires
4243	Apparel, Piece Goods, and Notions Merchant Wholesalers	7.0%	20	6	\$4,029	\$2,333
4249	Miscellaneous Nondurable Goods Merchant Wholesalers	9.9%	115	-43	\$3,839	\$2,390
4841	General Freight Trucking	9.5%	553	-5	\$5,094	\$4,225
4931	Warehousing and Storage	17.6%	2,393	2,062	\$3,193	\$2,332

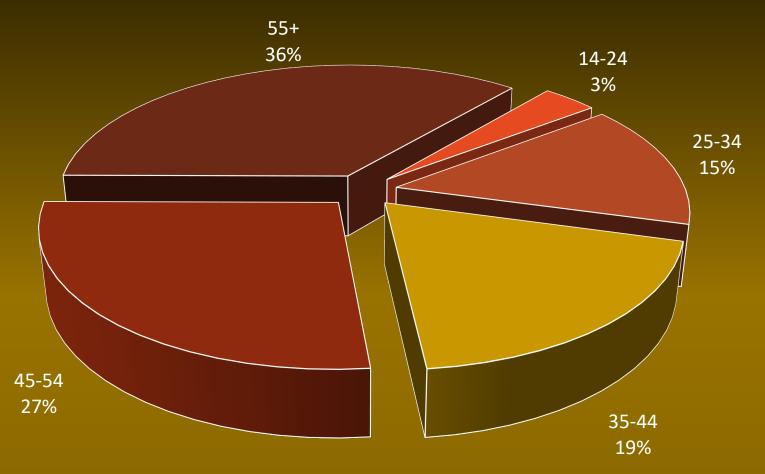
4243 Apparel, Piece Goods, and Notions Merchant Wholesalers 2021 Average Annual Employment by Age Group



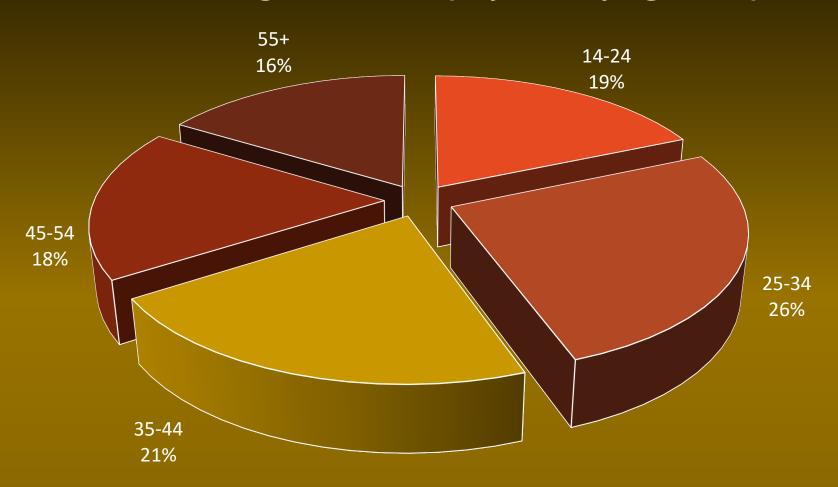
4249 Miscellaneous Nondurable Goods Merchant Wholesalers 2021 Average Annual Employment by Age Group



4841 General Freight Trucking 2021 Average Annual Employment by Age Group



4931 Warehousing and Storage 2021 Average Annual Employment by Age Group



Projections Information 2020 – 2030 Industry Projections by NAICS Code

NAICS	Industry	2020	2030	Net Change	Percent Change	Average Annual Growth	U.S. Average Annual Growth	Location Quotient
4243	Apparel, Piece Goods, and Notions Merchant Wholesalers	500	520	20	3.19%	0.31%	0.21%	0.28
4249	Miscellaneous Nondurable Goods Merchant Wholesalers	3,300	3,320	20	0.58%	0.06%	*	*
4841	General Freight Trucking	16,840	18,090	1,250	7.41%	0.72%	*	*
4931	Warehousing and Storage	14,510	16,250	1,740	11.98%	1.14%	*	*

Major Distribution/Logistics Regions

Distribution Industry Maps:

Statewide

Region 1

Region 2

Region 3

Region 4

Region 5

Region 6

Region 7