



Alabama
Department of Labor

Labor Market Information
James Henry, Division Director

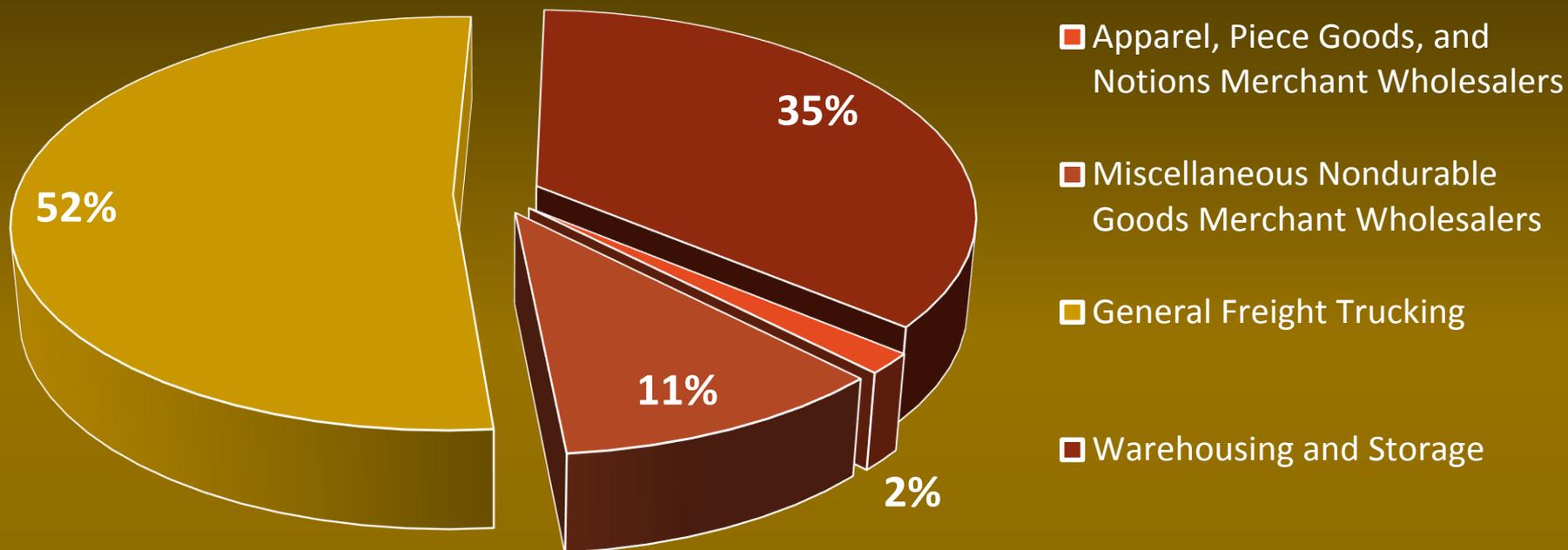


Accelerate Alabama Distribution

Alabama Department of Labor
Labor Market Information Division



Alabama Distribution Employment by Industry Sectors





Alabama Distribution Industry Overview

Sector	# of Companies	# Employed
Apparel, Piece Goods, and Notions Merchant Wholesalers	30	532
Miscellaneous Nondurable Goods Merchant Wholesalers	259	3,520
General Freight Trucking	1,073	17,011
Warehousing and Storage	269	11,636



Apparel, Piece Goods, and Notions Merchant Wholesalers

4243 Apparel, Piece Goods, and Notions Merchant Wholesalers

This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.

30 companies; 532 employed;
2% of Distribution Centers Industry Employment

# of Employees	% of Companies
1-49	93%
50-99	4%
100-249	3%
250+	0%

Top 5 Job Categories:

- 29% Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products
- 12% Laborers and Freight, Stock, and Material Movers, Hand
- 12% Customer Service Representatives
- 8% Bookkeeping, Accounting, and Auditing Clerks
- 7% General and Operations Managers

Source: Quarterly Census of Employment and Wages, 2014 annual average. *Note: Numbers may not equal 100% due to rounding.*

Source: 2015 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Wage data aged using latest Employment Cost Index (ECI) factors.



Apparel, Piece Goods, and Notions Merchant Wholesalers

Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	*	*	*	*
2 – 3 Years	31	\$2,474	\$1,488	17.4
4 – 5 Years	*	*	*	*
6 – 10 Years	27	\$2,717	\$1,358	*
11+ Years	477	\$3,546	\$2,600	3.5%
All Firm Ages	539	\$3,463	\$2,161	4.2%

Source: Local Employment Household Dynamics Partnership between Alabama Department of Labor, Labor Market Information Division, and the U.S. Census Bureau, LED Extraction Tool; 2014 annual average data shown. *Data not available or marked confidential. Note: Data may not add due to rounding.



Miscellaneous Nondurable Goods Merchant Wholesalers

4249 Miscellaneous Nondurable Goods Merchant Wholesalers

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

259 companies; 3,520 employed;
11% of Distribution Centers Industry Employment

# of Employees	% of Companies
1-49	95%
50-99	3%
100-249	1%
250+	1%

Source: Quarterly Census of Employment and Wages, 2014 annual average. *Note: Numbers may not equal 100% due to rounding.*

Top 5 Job Categories:

- 23% Laborers and Freight, Stock, and Material Movers, Hand
- 17% Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products
- 8% Stock Clerks and Order Fillers
- 6% Light Truck or Delivery Services Drivers
- 4% Secretaries and Administrative Assistants, Except Legal, Medical, and Executive

Source: 2015 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Wage data aged using latest Employment Cost Index (ECI) factors.



Miscellaneous Nondurable Goods Merchant Wholesalers

Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	34	\$2,149	\$1,456	14.3%
2 – 3 Years	19	\$2,859	\$1,878	5.8%
4 – 5 Years	23	\$2,860	\$2,603	6.8%
6 – 10 Years	103	\$2,672	\$1,763	12.6%
11+ Years	3,011	\$3,196	\$2,047	6.5%
All Firm Ages	3,190	\$3,163	\$2,024	6.8%

Source: Local Employment Household Dynamics Partnership between Alabama Department of Labor, Labor Market Information Division, and the U.S. Census Bureau, LED Extraction Tool; 2014 annual average data shown. **Data not available or marked confidential. Note: Data may not add due to rounding.*



General Freight Trucking

4841 General Freight Trucking

This industry group comprises establishments primarily engaged in providing general freight trucking. General freight establishments handle a wide variety of commodities, generally palletized, and transported in a container or van trailer. The establishments of this industry group provide a combination of the following network activities: local pickup, local sorting and terminal operations, line-haul, destination sorting and terminal operations, and local delivery.

1,073 companies; 17,011 employed;
52% of Distribution Centers Industry Employment

# of Employees	% of Companies
1-49	91%
50-99	6%
100-249	2%
250+	1%

Source: Quarterly Census of Employment and Wages, 2014 annual average. *Note: Numbers may not equal 100% due to rounding.*

Top 5 Job Categories:

- 63% Heavy and Tractor-Trailer Truck Drivers
- 5% Bus and Truck Mechanics and Diesel Engine Specialists
- 3% Light Truck or Delivery Services Drivers
- 3% Laborers and Freight, Stock, and Material Movers, Hand
- 2% Secretaries and Administrative Assistants, Except Legal, Medical, and Executive

Source: 2015 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Wage data aged using latest Employment Cost Index (ECI) factors.



General Freight Trucking Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	153	\$2,973	*	*
2 – 3 Years	1077	\$3,636	\$3,427	12.1%
4 – 5 Years	297	\$3,154	\$2,946	10.7%
6 – 10 Years	1,151	\$3,353	\$3,052	11.9%
11+ Years	12,486	\$3,933	\$3,112	8.5%
All Firm Ages	15,164	\$3,840	\$3,137	9.2%

Source: Local Employment Household Dynamics Partnership between Alabama Department of Labor, Labor Market Information Division, and the U.S. Census Bureau, LED Extraction Tool; 2014 annual average data shown. **Data not available or marked confidential. Note: Data may not add due to rounding.*



Warehousing and Storage

4931 Warehousing and Storage

This industry comprises establishments primarily engaged in operating merchandise warehousing and storage facilities. These establishments generally handle goods in containers, such as boxes, barrels, and/or drums, using equipment, such as forklifts, pallets, and racks. They are not specialized in handling bulk products of any particular type, size, or quantity of goods or products.

269 companies; 11,636 employed;
35% of Distribution Centers Industry Employment

# of Employees	% of Companies
1-49	86%
50-99	7%
100-249	3%
250+	4%

Source: Quarterly Census of Employment and Wages, 2014 annual average. *Note: Numbers may not equal 100% due to rounding.*

Top 5 Job Categories:

- 27% Laborers and Freight, Stock, and Material Movers, Hand
- 10% Industrial Truck and Tractor Operators
- 9% Packers and Packagers, Hand
- 8% Stock Clerks and Order Fillers
- 7% Heavy and Tractor-Trailer Truck Drivers

Source: 2015 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Wage data aged using latest Employment Cost Index (ECI) factors.



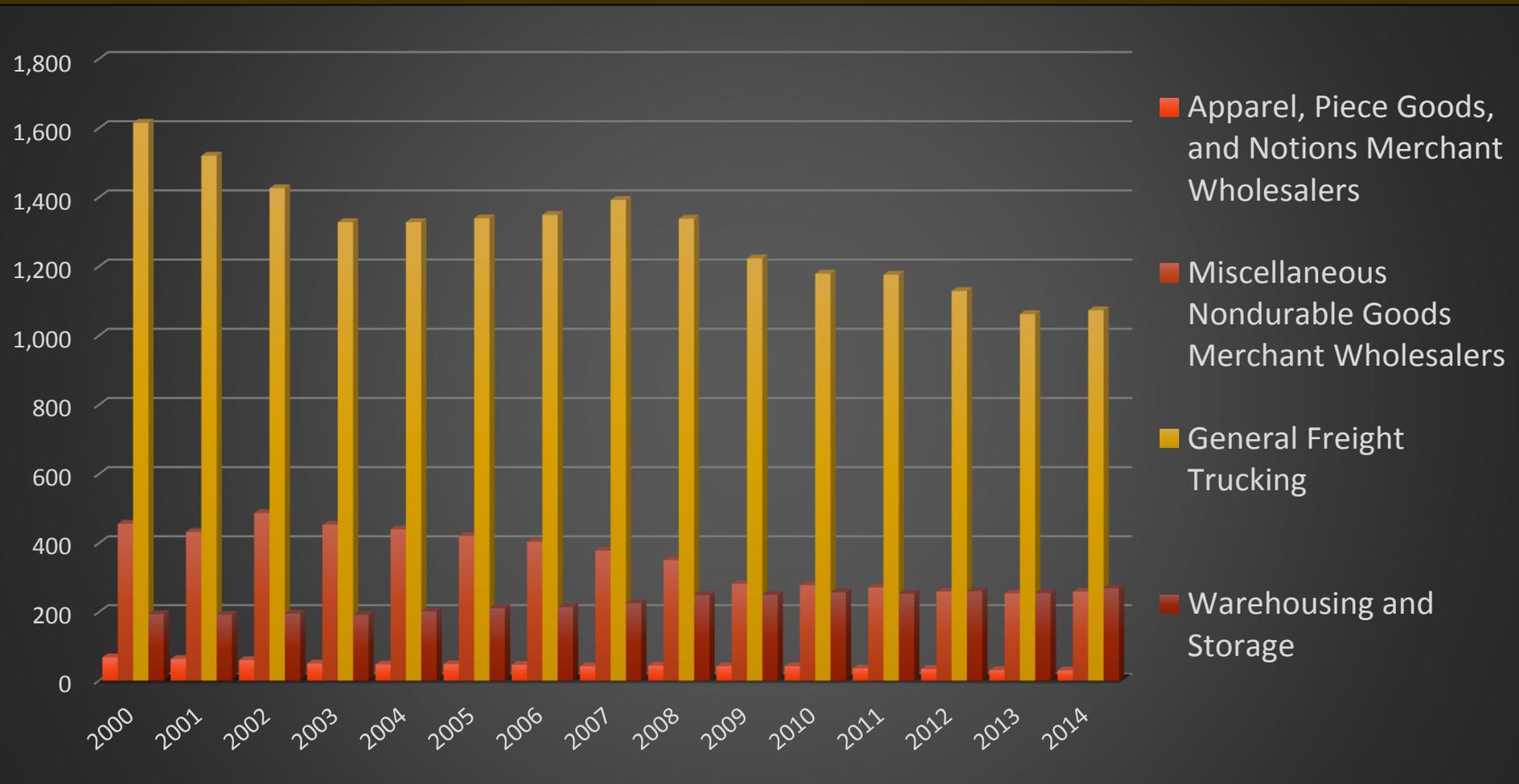
Warehousing and Storage Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	51	\$2,001	\$1,826	*
2 – 3 Years	228	\$2,620	\$1,791	14.3%
4 – 5 Years	192	\$2,680	\$2,015	11.9%
6 – 10 Years	1087	\$2,897	\$2,429	15.0%
11+ Years	8,522	\$3,071	\$2,022	7.7%
All Firm Ages	10,080	\$3,029	\$2,093	8.8%

Source: Local Employment Household Dynamics Partnership between Alabama Department of Labor, Labor Market Information Division, and the U.S. Census Bureau, LED Extraction Tool; 2014 annual average data shown. **Data not available or marked confidential. Note: Data may not add due to rounding.*



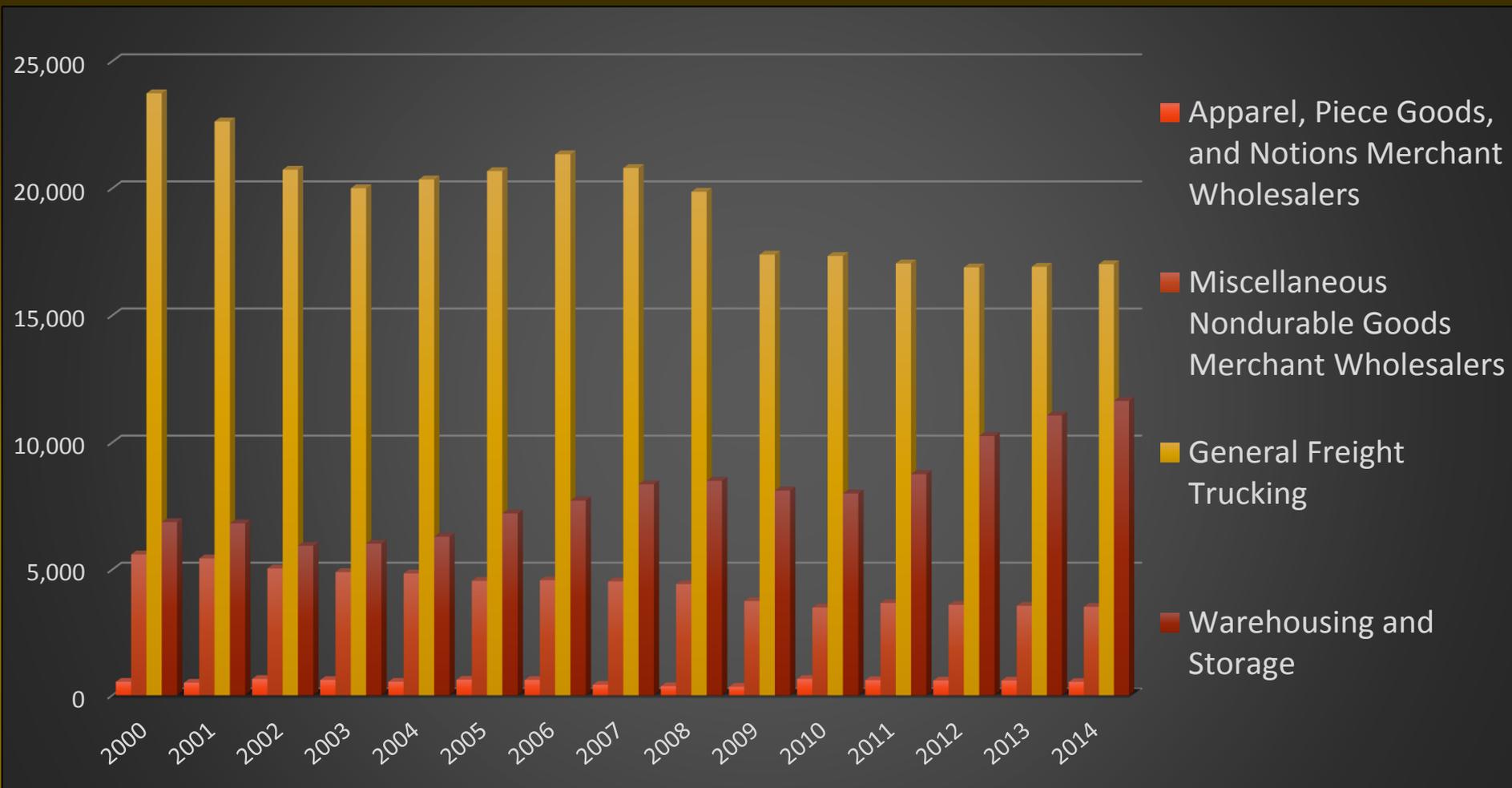
Development of Alabama's Distribution Center Industry by Company



Source: Alabama Department of Labor, Quarterly Census of Employment and Wages.



Development of Alabama's Distribution Center Industry by Employment





Top Occupations for Distribution Centers by Rounded Employment

Occupations	# of Jobs	% of Total
Heavy and Tractor-Trailer Truck Drivers	11,670	36%
Laborers and Freight, Stock, and Material Movers, Hand	4,440	14%
Industrial Truck and Tractor Operators	1,510	5%
Stock Clerks and Order Fillers	1,270	4%
Packers and Packagers, Hand	1,040	3%
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	970	3%
Light Truck or Delivery Services Drivers	920	3%
Bus and Truck Mechanics and Diesel Engine Specialists	810	2%
Shipping, Receiving, and Traffic Clerks	680	2%
Remaining Occupations	9,390	29%



Wage Information

Top 10 by Rounded Occupational Employment

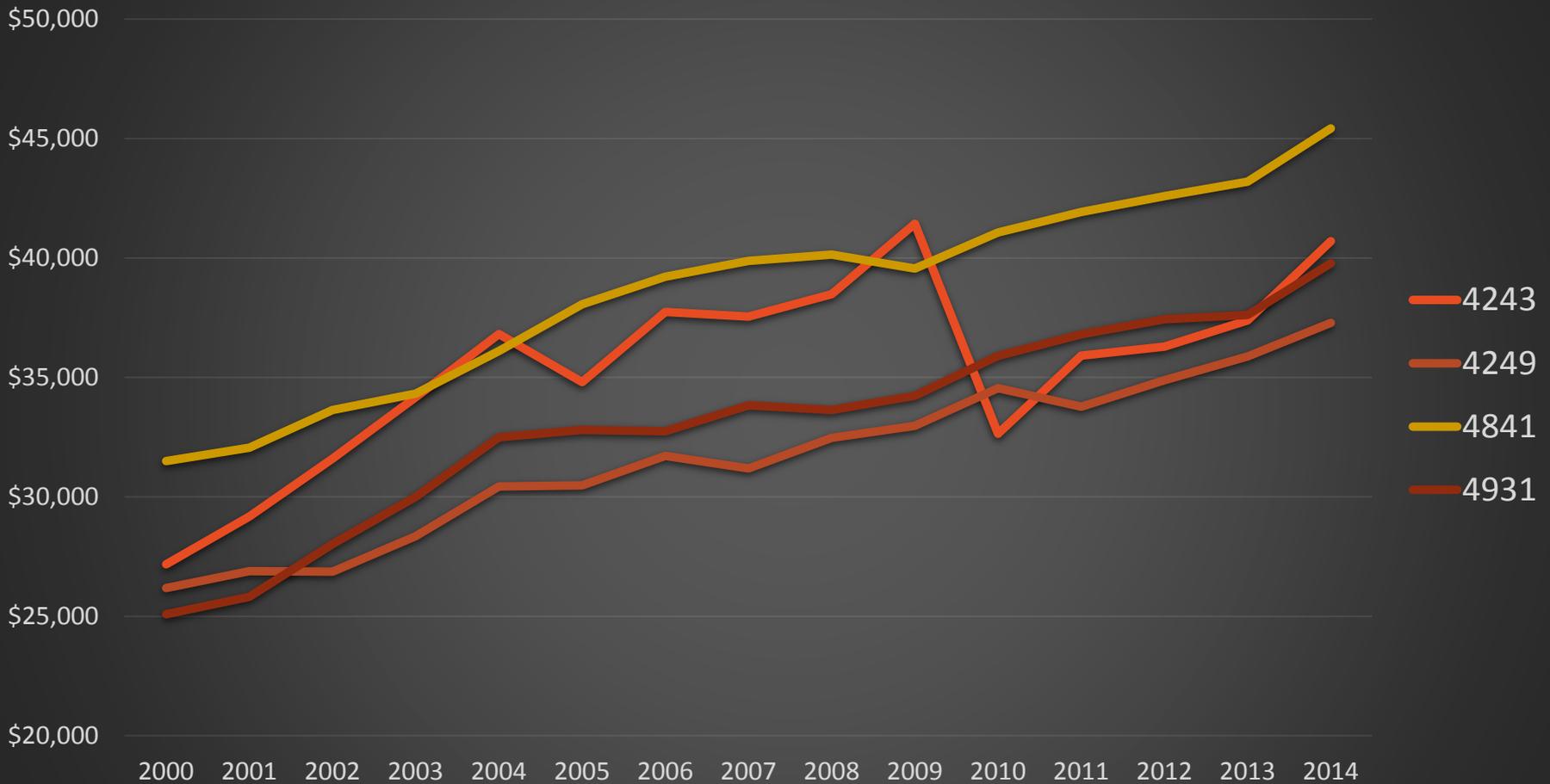
Occupation	Rounded Emp.	Mean Hourly	Mean Annual	Entry Hourly	Entry Annual	Experience Hourly	Experience Annual
Heavy and Tractor-Trailer Truck Drivers	11,670	\$19.83	\$41,253	\$12.82	\$26,659	\$23.34	\$48,545
Laborers and Freight, Stock, and Material Movers, Hand	4,440	\$12.10	\$25,157	\$8.53	\$17,742	\$13.87	\$28,860
Industrial Truck and Tractor Operators	1,510	\$15.47	\$32,172	\$10.56	\$21,969	\$17.92	\$37,273
Stock Clerks and Order Fillers	1,270	\$11.95	\$24,868	\$8.45	\$17,592	\$13.71	\$28,506
Packers and Packagers, Hand	1,040	\$10.69	\$22,226	\$8.52	\$17,711	\$11.77	\$24,478
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	970	\$31.30	\$65,096	\$15.62	\$32,496	\$39.14	\$81,396
Light Truck or Delivery Services Drivers	920	\$14.70	\$30,567	\$9.17	\$19,079	\$17.46	\$36,316
Bus and Truck Mechanics and Diesel Engine Specialists	810	\$19.50	\$40,548	\$13.96	\$29,036	\$22.26	\$46,305
Shipping, Receiving, and Traffic Clerks	680	\$15.05	\$31,289	\$9.99	\$20,777	\$17.57	\$36,545
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	630	\$16.71	\$34,741	\$12.15	\$25,281	\$18.97	\$39,472

Source: 2015 release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics; wage data aged using the most current Employment Cost Index (ECI) factors. Annual wage information rounded to the nearest whole dollar. *Note: Data reflects wages across all industries, not specifically to respective industry cluster.*



Wage Information

Total Wages by NAICS Code 2000-2014



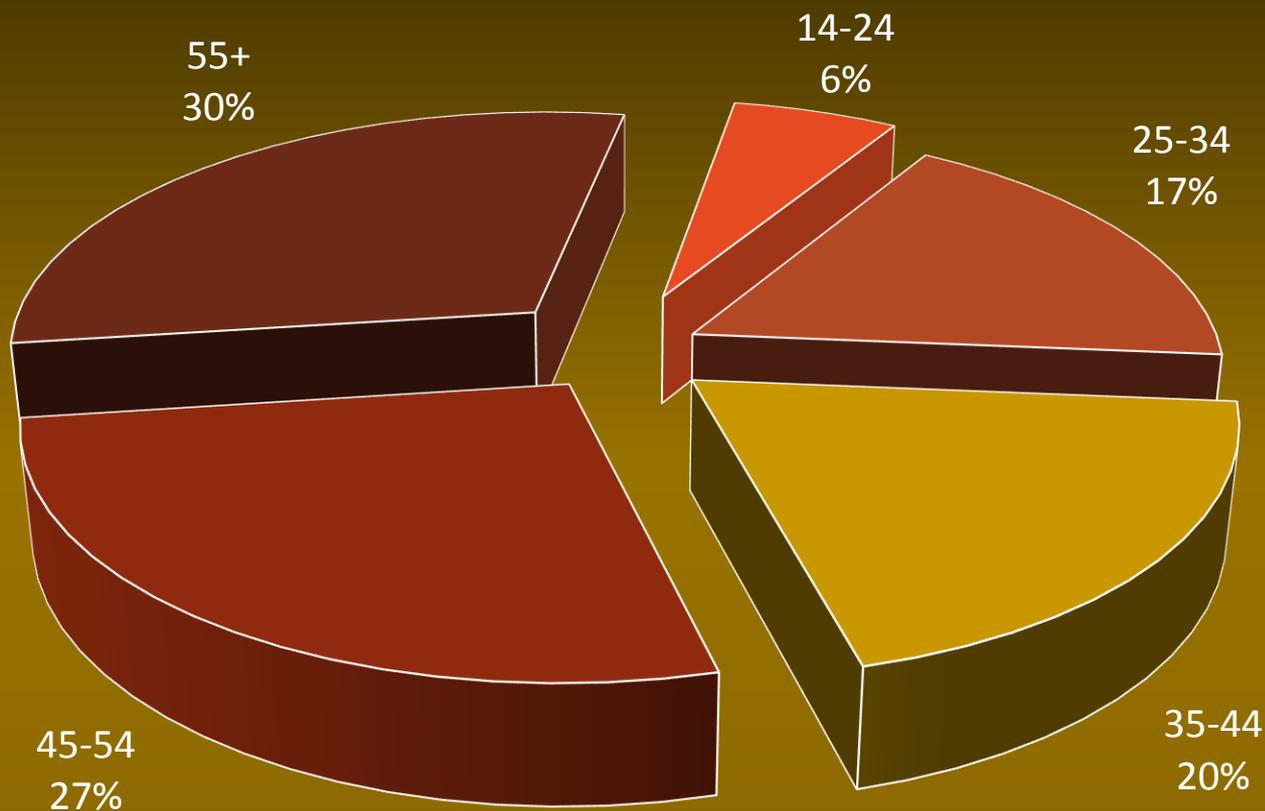


2014 Quarterly Workforce Indicators

NAICS	Industry	Average Turnover Rate	Average Job Gains	Average Net Job Flows	Average Monthly Earnings	Average Monthly Earnings – New Hires
4243	Apparel, Piece Goods, and Notions Merchant Wholesalers	4.2%	8	-5	\$3,463	\$2,161
4249	Miscellaneous Nondurable Goods Merchant Wholesalers	6.8%	111	-4	\$3,163	\$2,024
4841	General Freight Trucking	9.2%	583	64	\$3,840	\$3,3137
4931	Warehousing and Storage	8.7%	407	147	\$3,033	\$2,094

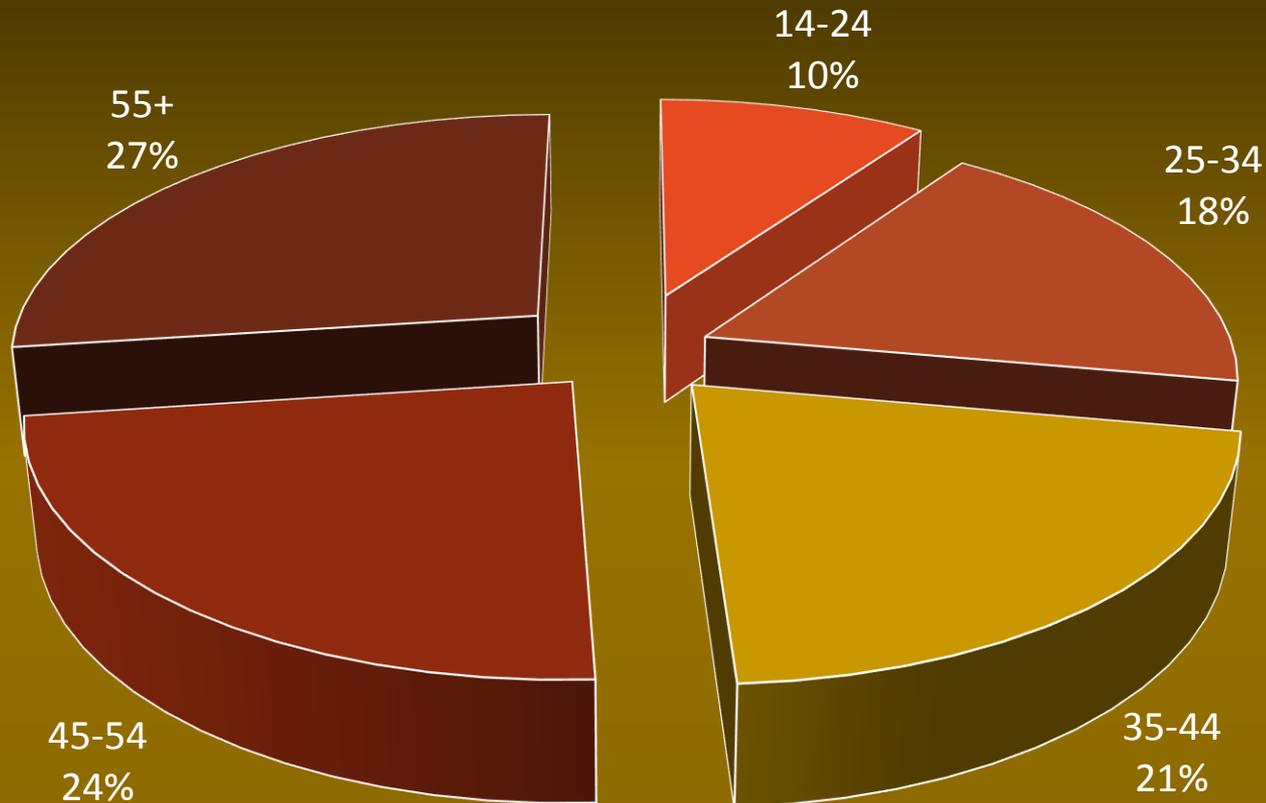


4243 Apparel, Piece Goods, and Notions Merchant Wholesalers 2014 Average Annual Employment by Age Group



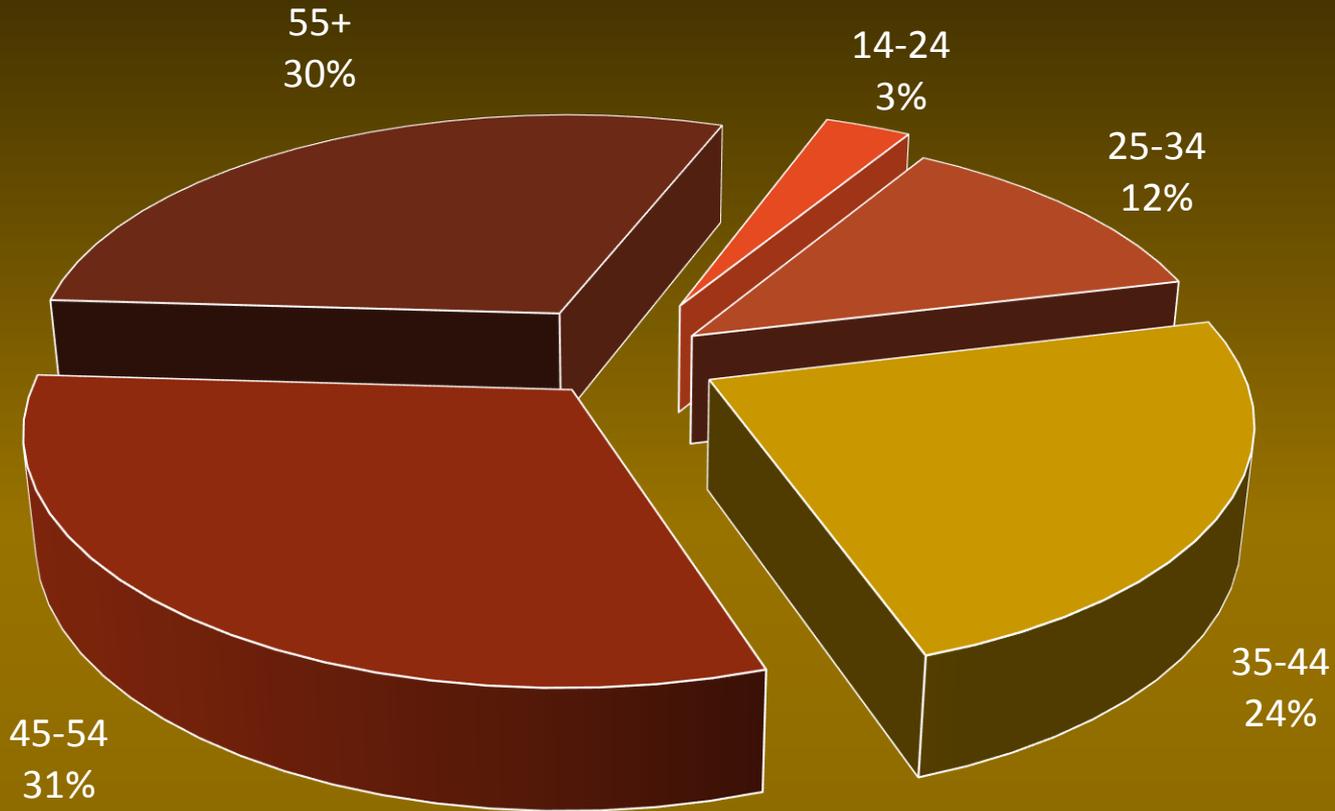


4249 Miscellaneous Nondurable Goods Merchant Wholesalers 2014 Average Annual Employment by Age Group



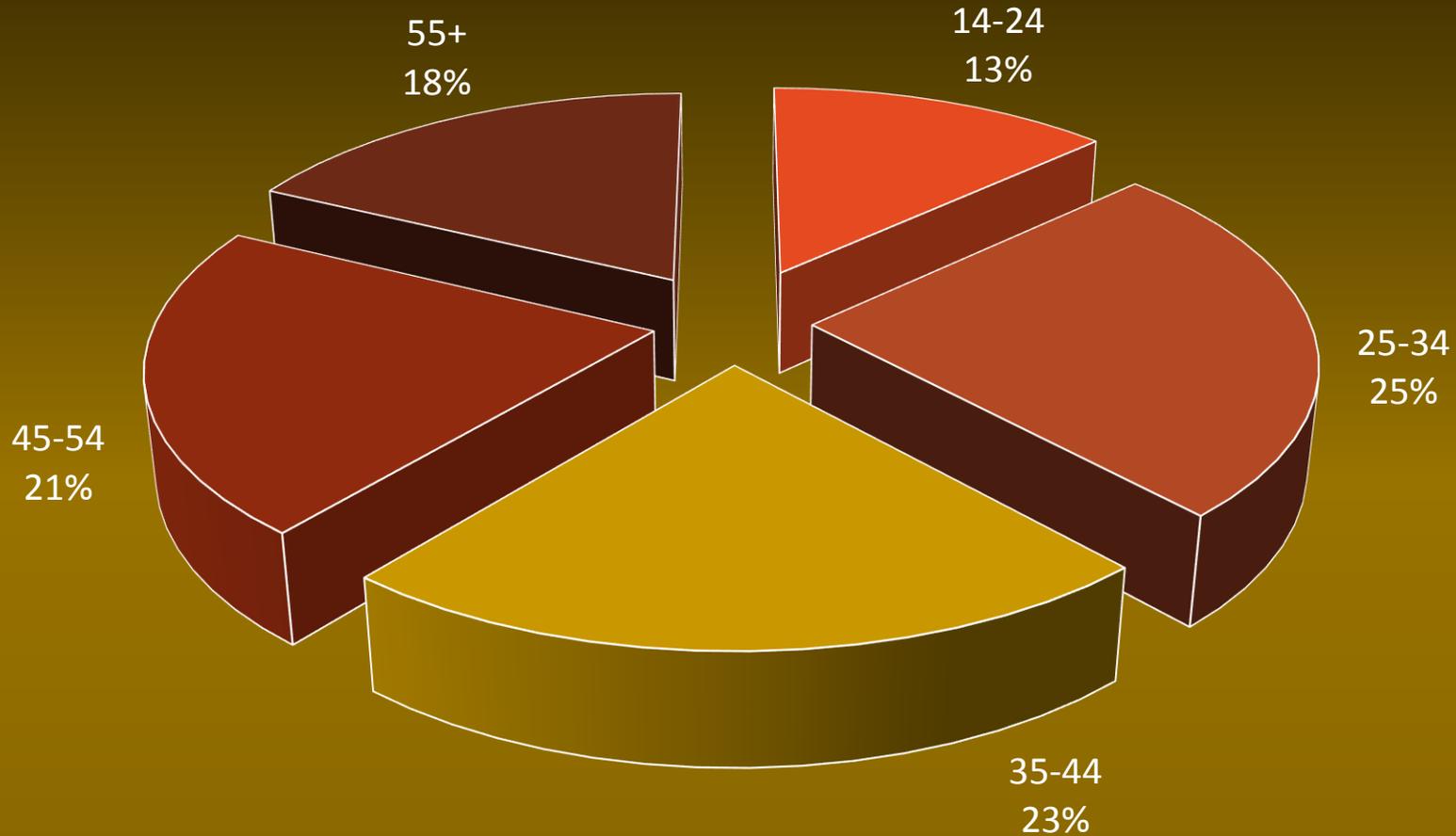


4841 General Freight Trucking 2014 Average Annual Employment by Age Group





4931 Warehousing and Storage 2014 Average Annual Employment by Age Group





Projections Information

2014 – 2024 Industry Projections by NAICS Code

NAICS	Industry	2014	2024	Net Change	Percent Change	Average Annual Growth	U.S. Average Annual Growth	Location Quotient
4243	Apparel, Piece Goods, and Notions Merchant Wholesalers	530	580	50	9.43	0.91	0.56	0.26
4249	Miscellaneous Nondurable Goods Merchant Wholesalers	3,520	3,250	-270	-7.67	-0.79	-0.76	0.77
4841	General Freight Trucking	17,010	18,140	1,130	6.64	0.65	0.33	1.26
4931	Warehousing and Storage	11,640	13,830	2,190	18.81	1.74	0.37	1.13



Major Distribution Regions

Distribution Industry Maps:

Statewide

- Workforce Development Region 1
- Workforce Development Region 2
- Workforce Development Region 3
- Workforce Development Region 4
- Workforce Development Region 5
- Workforce Development Region 6
- Workforce Development Region 7
- Workforce Development Region 8
- Workforce Development Region 9
- Workforce Development Region 10