



# 2015 Southeast BOS

SOC Code	SOC Title	Estimated Employment	Mean		Entry		Experienced	
			Hourly	Annual	Hourly	Annual	Hourly	Annual
00-0000	Total all occupations	83,800	18.86	39,216	9.08	18,897	23.74	49,381
11-0000	Management Occupations	2,840	46.52	96,765	26.73	55,599	56.42	117,348
11-1011	Chief Executives	60	83.74	174,167	49.34	102,637	100.93	209,937
11-1021	General and Operations Managers	1,020	52.08	108,334	30.40	63,239	62.93	130,881
11-1031	Legislators	100	NA	19,973	NA	17,575	NA	21,173
11-2022	Sales Managers	70	50.63	105,294	33.45	69,597	59.21	123,138
11-2031	Public Relations and Fundraising Managers	10	32.67	67,963	24.56	51,102	36.73	76,389
11-3011	Administrative Services Managers	30	39.31	81,754	34.41	71,561	41.76	86,851
11-3021	Computer and Information Systems Managers	90	47.43	98,657	33.58	69,845	54.36	113,068
11-3031	Financial Managers	110	57.46	119,520	39.24	81,620	66.57	138,459
11-3051	Industrial Production Managers	140	50.17	104,364	33.39	69,452	58.57	121,815
11-3061	Purchasing Managers	30	53.15	110,546	40.85	84,949	59.30	123,345
11-3071	Transportation, Storage, and Distribution Managers	30	44.51	92,568	27.73	57,677	52.89	110,008
11-3121	Human Resources Managers	60	42.10	87,564	31.55	65,627	47.37	98,533
11-9021	Construction Managers	50	46.15	95,990	33.86	70,424	52.30	108,778
11-9032	Education Administrators, Elementary and Secondary School	270	NA	85,000	NA	66,764	NA	94,119
11-9033	Education Administrators, Postsecondary	140	42.21	87,802	24.24	50,419	51.20	106,493

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			Hourly	Annual	Hourly	Annual	Hourly	Annual
11-9039	Education Administrators, All Other	70	38.35	79,769	27.05	56,281	44.00	91,513
11-9041	Architectural and Engineering Managers	80	61.73	128,390	40.82	84,887	72.18	150,141
11-9051	Food Service Managers	80	34.03	70,785	24.34	50,626	38.88	80,875
11-9061	Funeral Service Managers	NA	28.23	58,731	24.96	51,918	29.88	62,143
11-9081	Lodging Managers	NA	21.04	43,751	17.70	36,804	22.70	47,225
11-9111	Medical and Health Services Managers	130	41.07	85,435	28.98	60,282	47.12	98,006
11-9131	Postmasters and Mail Superintendents	20	36.83	76,626	33.10	68,852	38.71	80,514
11-9141	Property, Real Estate, and Community Association Managers	20	29.53	61,409	16.14	33,568	36.21	75,334
11-9151	Social and Community Service Managers	40	33.28	69,224	18.38	38,231	40.73	84,721
11-9161	Emergency Management Directors	10	20.88	43,431	13.12	27,293	24.76	51,494
11-9199	Managers, All Other	70	47.74	99,308	34.82	72,429	54.20	112,748
13-0000	Business and Financial Operations Occupations	2,410	31.32	65,141	19.34	40,236	37.31	77,598
13-1022	Wholesale and Retail Buyers, Except Farm Products	10	34.25	71,230	21.30	44,309	40.72	84,690
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	220	29.40	61,150	20.12	41,839	34.03	70,796
13-1031	Claims Adjusters, Examiners, and Investigators	40	23.83	49,572	12.82	26,672	29.34	61,026
13-1041	Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	80	27.48	57,160	19.55	40,670	31.44	65,399

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13-1051	Cost Estimators	50	29.52	61,398	21.00	43,668	33.79	70,268
13-1071	Human Resources Specialists	180	26.89	55,929	18.06	37,559	31.30	65,120
13-1081	Logisticians	100	39.71	82,581	28.64	59,568	45.24	94,098
13-1111	Management Analysts	200	43.24	89,952	30.49	63,414	49.63	103,227
13-1141	Compensation, Benefits, and Job Analysis Specialists	20	26.07	54,234	21.50	44,723	28.36	58,990
13-1151	Training and Development Specialists	70	28.00	58,235	16.96	35,294	33.51	69,700
13-1161	Market Research Analysts and Marketing Specialists	80	27.58	57,366	20.78	43,224	30.98	64,438
13-1199	Business Operations Specialists, All Other	450	34.34	71,437	25.65	53,345	38.70	80,493
13-2011	Accountants and Auditors	520	31.09	64,655	19.40	40,360	36.93	76,802
13-2021	Appraisers and Assessors of Real Estate	20	22.36	46,511	12.42	25,825	27.33	56,860
13-2051	Financial Analysts	NA	23.27	48,414	21.90	45,540	23.96	49,851
13-2072	Loan Officers	100	26.33	54,772	17.46	36,328	30.77	63,993
13-2081	Tax Examiners and Collectors, and Revenue Agents	30	19.30	40,143	9.60	19,984	24.15	50,233
13-2082	Tax Preparers	30	17.59	36,576	10.76	22,372	21.01	43,689
15-0000	Computer and Mathematical Occupations	940	32.42	67,441	19.99	41,591	38.64	80,365
15-1121	Computer Systems Analysts	90	35.16	73,125	23.64	49,170	40.91	85,107
15-1122	Information Security Analysts	20	33.75	70,185	20.28	42,175	40.47	84,196

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			Hourly	Annual	Hourly	Annual	Hourly	Annual
15-1131	Computer Programmers	70	33.27	69,202	22.99	47,818	38.42	79,905
15-1132	Software Developers, Applications	80	37.75	78,512	28.89	60,097	42.17	87,719
15-1133	Software Developers, Systems Software	90	45.94	95,554	30.88	64,225	53.47	111,223
15-1134	Web Developers	10	27.31	56,810	18.94	39,379	31.50	65,525
15-1141	Database Administrators	140	30.42	63,262	24.95	51,894	33.14	68,946
15-1142	Network and Computer Systems Administrators	120	27.72	57,670	19.19	39,922	31.99	66,550
15-1143	Computer Network Architects	NA	46.17	96,025	32.53	67,656	52.98	110,199
15-1151	Computer User Support Specialists	160	19.06	39,635	11.88	24,703	22.64	47,101
15-1152	Computer Network Support Specialists	20	27.91	58,039	22.51	46,814	30.60	63,651
15-1199	Computer Occupations, All Other	90	38.41	79,884	30.03	62,453	42.59	88,600
15-2031	Operations Research Analysts	NA	47.26	98,298	37.28	77,549	52.25	108,673
17-0000	Architecture and Engineering Occupations	1,330	36.26	75,408	21.25	44,192	43.75	91,006
17-1011	Architects, Except Landscape and Naval	20	43.71	90,914	30.58	63,610	50.28	104,566
17-1022	Surveyors	40	18.09	37,607	8.33	17,318	22.96	47,756
17-2011	Aerospace Engineers	70	NA	NA	NA	NA	NA	NA
17-2051	Civil Engineers	190	33.98	70,677	22.59	46,988	39.68	82,516
17-2071	Electrical Engineers	120	NA	NA	NA	NA	NA	NA

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17-2072	Electronics Engineers, Except Computer	60	46.30	96,322	31.11	64,706	53.90	112,124
17-2081	Environmental Engineers	30	39.12	81,379	27.95	58,141	44.71	93,003
17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	20	40.60	84,431	35.68	74,220	43.05	89,532
17-2112	Industrial Engineers	160	44.03	91,570	29.98	62,340	51.05	106,195
17-2141	Mechanical Engineers	110	38.68	80,468	27.45	57,086	44.30	92,153
17-2199	Engineers, All Other	30	47.96	99,753	34.22	71,158	54.83	114,050
17-3011	Architectural and Civil Drafters	90	22.41	46,609	16.66	34,647	25.29	52,590
17-3013	Mechanical Drafters	10	30.70	63,866	17.92	37,289	37.09	77,160
17-3019	Drafters, All Other	10	19.28	40,116	17.43	36,245	20.22	42,052
17-3022	Civil Engineering Technicians	60	17.89	37,218	14.11	29,352	19.78	41,140
17-3023	Electrical and Electronics Engineering Technicians	70	35.31	73,452	26.73	55,591	39.60	82,373
17-3026	Industrial Engineering Technicians	40	26.07	54,229	15.56	32,353	31.34	65,177
17-3027	Mechanical Engineering Technicians	30	29.67	61,716	19.68	40,935	34.67	72,100
17-3029	Engineering Technicians, Except Drafters, All Other	60	31.54	65,618	19.84	41,273	37.40	77,795
17-3031	Surveying and Mapping Technicians	20	28.36	58,991	19.50	40,546	32.79	68,219
19-0000	Life, Physical, and Social Science Occupations	300	27.51	57,209	15.33	31,892	33.59	69,868

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19-1029	Biological Scientists, All Other	20	25.66	53,348	12.66	26,321	32.15	66,867
19-1032	Foresters	10	29.14	60,599	19.84	41,273	33.79	70,267
19-2041	Environmental Scientists and Specialists, Including Health	50	28.17	58,612	14.93	31,052	34.80	72,387
19-3039	Psychologists, All Other	30	44.19	91,918	28.83	59,954	51.87	107,895
19-3099	Social Scientists and Related Workers, All Other	30	34.27	71,271	26.40	54,915	38.20	79,444
19-4093	Forest and Conservation Technicians	40	20.52	42,697	15.78	32,834	22.90	47,633
19-4099	Life, Physical, and Social Science Technicians, All Other	30	22.34	46,456	16.12	33,521	25.44	52,928
21-0000	Community and Social Services Occupations	650	22.66	47,142	14.31	29,752	26.84	55,827
21-1012	Educational, Guidance, School, and Vocational Counselors	140	24.64	51,249	15.94	33,152	28.99	60,302
21-1021	Child, Family, and School Social Workers	150	20.24	42,093	15.04	31,298	22.83	47,480
21-1022	Healthcare Social Workers	90	22.31	46,404	15.09	31,380	25.92	53,912
21-1023	Mental Health and Substance Abuse Social Workers	20	16.07	33,418	12.26	25,501	17.96	37,371
21-1092	Probation Officers and Correctional Treatment Specialists	60	23.84	49,590	18.11	37,648	26.71	55,550
21-1093	Social and Human Service Assistants	50	12.94	26,894	8.36	17,370	15.22	31,657
21-2011	Clergy	20	23.33	48,524	20.11	41,837	24.94	51,863
23-0000	Legal Occupations	170	34.63	72,019	15.08	31,370	44.40	92,338
23-1011	Lawyers	80	45.12	93,854	22.66	47,142	56.35	117,214

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23-1023	Judges, Magistrate Judges, and Magistrates	30	36.13	75,163	13.49	28,052	47.46	98,708
23-2011	Paralegals and Legal Assistants	30	20.33	42,277	13.93	28,973	23.52	48,934
23-2091	Court Reporters	20	19.69	40,956	10.64	22,142	24.22	50,368
25-0000	Education, Training, and Library Occupations	4,870	22.91	47,664	12.75	26,526	28.00	58,233
25-1199	Postsecondary Teachers, All Other	30	NA	27,304	NA	17,462	NA	32,220
25-2011	Preschool Teachers, Except Special Education	60	18.67	38,836	11.39	23,689	22.32	46,415
25-2012	Kindergarten Teachers, Except Special Education	110	NA	49,979	NA	43,895	NA	53,020
25-2021	Elementary School Teachers, Except Special Education	1,020	NA	49,446	NA	40,577	NA	53,881
25-2022	Middle School Teachers, Except Special and Career/Technical Educa	NA	NA	46,620	NA	38,201	NA	50,829
25-2031	Secondary School Teachers, Except Special and Career/Technical Ed	880	NA	50,470	NA	42,123	NA	54,649
25-2032	Career/Technical Education Teachers, Secondary School	90	NA	55,304	NA	46,292	NA	59,811
25-2052	Special Education Teachers, Kindergarten and Elementary School	70	NA	50,286	NA	43,291	NA	53,778
25-2054	Special Education Teachers, Secondary School	90	NA	53,604	NA	44,407	NA	58,213
25-3021	Self-Enrichment Education Teachers	80	18.00	37,443	9.23	19,193	22.39	46,568
25-3097	Teachers and Instructors, All Other, Except Substitute Teachers	340	NA	NA	NA	NA	NA	NA
25-3098	Substitute Teachers	340	8.45	17,574	8.44	17,564	8.45	17,574

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25-4012	Curators	NA	25.97	54,024	21.02	43,721	28.45	59,176
25-4021	Librarians	90	24.59	51,136	15.93	33,131	28.91	60,138
25-4031	Library Technicians	40	13.68	28,472	9.43	19,613	15.81	32,896
25-9031	Instructional Coordinators	160	32.09	66,734	21.94	45,636	37.16	77,283
25-9041	Teacher Assistants	420	NA	21,282	NA	17,359	NA	23,238
25-9099	Education, Training, and Library Workers, All Other	60	14.92	31,032	11.92	24,805	16.42	34,156
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	540	21.86	45,452	9.59	19,930	27.99	58,223
27-1023	Floral Designers	30	9.99	20,770	8.40	17,472	10.77	22,419
27-1024	Graphic Designers	NA	19.67	40,925	14.93	31,063	22.04	45,851
27-1025	Interior Designers	20	11.13	23,166	8.39	17,452	12.52	26,024
27-1026	Merchandise Displayers and Window Trimmers	20	17.13	35,630	10.46	21,743	20.47	42,584
27-2012	Producers and Directors	10	20.13	41,888	8.48	17,636	25.97	54,014
27-2022	Coaches and Scouts	110	NA	55,683	NA	22,388	NA	72,336
27-3011	Radio and Television Announcers	30	9.81	20,411	8.38	17,431	10.53	21,896
27-3022	Reporters and Correspondents	20	12.83	26,689	9.94	20,688	14.28	29,690
27-3031	Public Relations Specialists	50	25.06	52,129	16.50	34,319	29.34	61,029
27-3041	Editors	10	NA	NA	NA	NA	NA	NA

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27-3042	Technical Writers	NA	29.08	60,487	21.04	43,752	33.10	68,844
27-3091	Interpreters and Translators	20	20.74	43,137	13.53	28,144	24.34	50,644
27-4011	Audio and Video Equipment Technicians	20	17.35	36,081	8.32	17,298	21.87	45,472
29-0000	Healthcare Practitioners and Technical Occupations	4,320	29.44	61,244	13.80	28,697	37.27	77,518
29-1021	Dentists, General	NA	108.58	225,847	64.42	134,000	130.66	271,770
29-1031	Dietitians and Nutritionists	30	39.10	81,338	23.26	48,381	47.03	97,807
29-1041	Optometrists	NA	51.88	107,905	40.35	83,929	57.64	119,898
29-1051	Pharmacists	190	68.60	142,695	47.48	98,759	79.16	164,653
29-1062	Family and General Practitioners	30	85.16	177,128	61.68	128,296	96.90	201,543
29-1063	Internists, General	NA	NA	NA	NA	NA	NA	NA
29-1065	Pediatricians, General	20	98.19	204,216	83.82	174,352	105.37	219,159
29-1069	Physicians and Surgeons, All Other	110	116.80	242,960	80.42	167,275	135.00	280,803
29-1071	Physician Assistants	30	44.80	93,178	41.00	85,281	46.70	97,131
29-1122	Occupational Therapists	20	34.93	72,674	29.49	61,326	37.67	78,348
29-1123	Physical Therapists	80	38.08	79,198	21.98	45,718	46.12	95,933
29-1125	Recreational Therapists	10	29.29	60,937	22.98	47,808	32.45	67,492
29-1126	Respiratory Therapists	60	22.82	47,459	17.64	36,685	25.41	52,836

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29-1127	Speech-Language Pathologists	30	33.60	69,899	22.10	45,974	39.36	81,861
29-1131	Veterinarians	40	52.74	109,707	24.03	49,979	67.10	139,572
29-1141	Registered Nurses	1,260	27.98	58,192	21.06	43,793	31.44	65,392
29-1151	Nurse Anesthetists	20	80.78	168,023	61.57	128,071	90.38	187,994
29-1171	Nurse Practitioners	70	40.86	85,005	29.20	60,732	46.70	97,141
29-2011	Medical and Clinical Laboratory Technologists	70	26.21	54,516	20.68	43,004	28.97	60,272
29-2012	Medical and Clinical Laboratory Technicians	110	17.61	36,624	10.67	22,204	21.08	43,834
29-2021	Dental Hygienists	110	22.93	47,685	20.85	43,383	23.97	49,846
29-2032	Diagnostic Medical Sonographers	30	23.22	48,289	17.96	37,351	25.85	53,758
29-2033	Nuclear Medicine Technologists	10	28.93	60,169	22.57	46,957	32.11	66,775
29-2034	Radiologic Technologists and Technicians	130	21.36	44,438	16.48	34,278	23.81	49,528
29-2041	Emergency Medical Technicians and Paramedics	260	12.87	26,782	10.24	21,313	14.18	29,506
29-2052	Pharmacy Technicians	250	14.28	29,700	10.04	20,883	16.40	34,104
29-2055	Surgical Technologists	40	14.77	30,714	12.63	26,280	15.83	32,937
29-2056	Veterinary Technologists and Technicians	NA	8.88	18,466	8.34	17,339	9.15	19,029
29-2061	Licensed Practical and Licensed Vocational Nurses	860	16.90	35,159	12.82	26,679	18.95	39,399
29-2071	Medical Records and Health Information Technicians	100	15.08	31,349	9.83	20,442	17.70	36,808

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29-2081	Opticians, Dispensing	30	14.60	30,387	10.20	21,210	16.82	34,975
29-9011	Occupational Health and Safety Specialists	70	34.89	72,572	23.48	48,852	40.59	84,421
29-9091	Athletic Trainers	NA	NA	41,529	NA	35,948	NA	44,325
31-0000	Healthcare Support Occupations	2,220	13.15	27,359	8.69	18,076	15.38	32,005
31-1011	Home Health Aides	140	11.29	23,482	9.24	19,220	12.32	25,613
31-1013	Psychiatric Aides	50	9.75	20,270	8.55	17,796	10.34	21,517
31-1014	Nursing Assistants	1,310	12.35	25,696	8.53	17,744	14.26	29,667
31-2021	Physical Therapist Assistants	50	25.80	53,668	18.78	39,063	29.31	60,965
31-2022	Physical Therapist Aides	30	9.74	20,270	8.54	17,775	10.34	21,517
31-9091	Dental Assistants	190	17.14	35,654	12.17	25,322	19.63	40,810
31-9092	Medical Assistants	220	12.28	25,529	9.28	19,303	13.76	28,638
31-9094	Medical Transcriptionists	10	15.07	31,351	11.33	23,565	16.94	35,249
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	70	11.23	23,357	8.57	17,817	12.57	26,132
31-9097	Phlebotomists	40	10.94	22,744	9.22	19,189	11.79	24,521
31-9099	Healthcare Support Workers, All Other	80	19.57	40,706	13.54	28,159	22.59	46,984
33-0000	Protective Service Occupations	2,060	17.89	37,203	11.26	23,419	21.21	44,105
33-1011	First-Line Supervisors of Correctional Officers	40	29.49	61,339	21.57	44,853	33.45	69,572

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SOC Code	SOC Title	Estimated Employment	Mean		Entry		Experienced	
			Hourly	Annual	Hourly	Annual	Hourly	Annual
33-1012	First-Line Supervisors of Police and Detectives	90	26.80	55,747	18.99	39,500	30.71	63,865
33-1021	First-Line Supervisors of Fire Fighting and Prevention Workers	50	25.05	52,098	16.85	35,051	29.15	60,622
33-1099	First-Line Supervisors of Protective Service Workers, All Other	30	24.59	51,152	17.92	37,276	27.92	58,086
33-2011	Firefighters	330	NA	NA	NA	NA	NA	NA
33-3012	Correctional Officers and Jailers	510	17.55	36,486	12.56	26,122	20.03	41,672
33-3021	Detectives and Criminal Investigators	70	19.65	40,862	15.47	32,161	21.74	45,207
33-3031	Fish and Game Wardens	20	28.13	58,502	21.28	44,261	31.55	65,632
33-3051	Police and Sheriff's Patrol Officers	500	16.43	34,188	12.05	25,062	18.64	38,762
33-9011	Animal Control Workers	10	12.75	26,517	9.92	20,634	14.17	29,469
33-9032	Security Guards	270	13.80	28,721	8.65	17,983	16.38	34,084
33-9091	Crossing Guards	40	8.87	18,440	8.46	17,609	9.06	18,856
33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	30	8.48	17,650	8.48	17,640	8.48	17,650
33-9099	Protective Service Workers, All Other	50	20.40	42,442	13.34	27,744	23.94	49,791
35-0000	Food Preparation and Serving-Related Occupations	6,960	9.71	20,197	8.48	17,629	10.32	21,476
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	650	14.53	30,218	10.23	21,268	16.68	34,698
35-2011	Cooks, Fast Food	160	8.54	17,775	8.48	17,650	8.58	17,837

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			Hourly	Annual	Hourly	Annual	Hourly	Annual
35-2012	Cooks, Institution and Cafeteria	540	10.29	21,413	8.48	17,629	11.21	23,305
35-2014	Cooks, Restaurant	640	9.14	19,002	8.48	17,650	9.46	19,677
35-2021	Food Preparation Workers	540	10.53	21,891	8.49	17,650	11.55	24,012
35-3011	Bartenders	50	10.57	21,985	8.49	17,671	11.61	24,147
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	2,200	8.86	18,419	8.47	17,629	9.04	18,814
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	170	8.72	18,128	8.42	17,515	8.87	18,440
35-3031	Waiters and Waitresses	1,270	9.06	18,866	8.48	17,640	9.37	19,480
35-3041	Food Servers, Nonrestaurant	20	8.95	18,617	8.58	17,837	9.14	19,002
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	NA	8.84	18,388	8.50	17,692	9.01	18,731
35-9021	Dishwashers	230	8.93	18,575	8.41	17,505	9.19	19,116
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	NA	8.51	17,702	8.46	17,598	8.53	17,754
37-0000	Building and Grounds Cleaning and Maintenance Occupations	2,450	11.52	23,970	8.51	17,713	13.02	27,089
37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	100	19.85	41,298	11.53	23,970	24.02	49,968
37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundsk	80	26.13	54,354	14.48	30,124	31.95	66,474
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,250	10.49	21,808	8.53	17,754	11.47	23,835
37-2012	Maids and Housekeeping Cleaners	400	8.93	18,565	8.49	17,671	9.14	19,012

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			Hourly	Annual	Hourly	Annual	Hourly	Annual
37-2021	Pest Control Workers	70	16.48	34,261	11.69	24,324	18.87	39,230
37-3011	Landscaping and Groundskeeping Workers	520	11.03	22,931	8.49	17,661	12.30	25,571
37-3013	Tree Trimmers and Pruners	30	20.23	42,078	17.05	35,446	21.83	45,394
39-0000	Personal Care and Service Occupations	1,470	10.43	21,694	8.47	17,629	11.41	23,731
39-1021	First-Line Supervisors of Personal Service Workers	80	18.78	39,063	12.10	25,176	22.12	46,018
39-2021	Nonfarm Animal Caretakers	20	8.78	18,264	8.48	17,629	8.93	18,575
39-3031	Ushers, Lobby Attendants, and Ticket Takers	NA	8.81	18,336	8.47	17,609	8.99	18,700
39-3091	Amusement and Recreation Attendants	80	9.23	19,189	8.44	17,557	9.62	20,010
39-4021	Funeral Attendants	NA	11.73	24,396	10.49	21,819	12.35	25,685
39-4031	Morticians, Undertakers, and Funeral Directors	NA	19.33	40,207	13.75	28,596	22.12	46,018
39-5012	Hairdressers, Hairstylists, and Cosmetologists	NA	11.75	24,428	9.24	19,209	12.99	27,026
39-9011	Childcare Workers	320	8.91	18,523	8.47	17,629	9.12	18,970
39-9021	Personal Care Aides	320	8.84	18,368	8.46	17,609	9.01	18,752
39-9031	Fitness Trainers and Aerobics Instructors	50	12.44	25,883	8.61	17,900	14.37	29,874
39-9032	Recreation Workers	230	9.94	20,665	8.48	17,629	10.66	22,172
41-0000	Sales and Related Occupations	7,780	13.12	27,289	8.41	17,492	15.47	32,182
41-1011	First-Line Supervisors of Retail Sales Workers	1,060	16.48	34,255	10.43	21,698	19.49	40,543

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			Hourly	Annual	Hourly	Annual	Hourly	Annual
41-1012	First-Line Supervisors of Non-Retail Sales Workers	30	39.73	82,646	20.60	42,842	49.30	102,559
41-2011	Cashiers	3,330	9.33	19,400	8.39	17,461	9.80	20,364
41-2021	Counter and Rental Clerks	410	11.26	23,421	8.45	17,574	12.67	26,345
41-2022	Parts Salespersons	150	12.43	25,853	8.87	18,466	14.21	29,546
41-2031	Retail Salespersons	1,830	11.26	23,442	8.41	17,502	12.70	26,407
41-3011	Advertising Sales Agents	40	16.50	34,306	10.47	21,780	19.50	40,574
41-3021	Insurance Sales Agents	130	40.43	84,083	20.08	41,754	50.61	105,257
41-3099	Sales Representatives, Services, All Other	140	22.00	45,745	10.66	22,170	27.66	57,522
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	490	25.28	52,588	14.17	29,474	30.84	64,139
41-9022	Real Estate Sales Agents	50	29.38	61,113	18.03	37,497	35.05	72,921
43-0000	Office and Administrative Support Occupations	12,180	15.04	31,273	9.55	19,875	17.77	36,973
43-1011	First-Line Supervisors of Office and Administrative Support Workers	700	22.14	46,050	14.35	29,854	26.03	54,153
43-2011	Switchboard Operators, Including Answering Service	60	10.96	22,797	8.60	17,885	12.14	25,263
43-3011	Bill and Account Collectors	170	13.86	28,838	9.61	19,979	16.00	33,273
43-3021	Billing and Posting Clerks and Machine Operators	180	14.05	29,232	9.86	20,517	16.14	33,584
43-3031	Bookkeeping, Accounting, and Auditing Clerks	860	16.88	35,097	11.68	24,279	19.47	40,506

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			Hourly	Annual	Hourly	Annual	Hourly	Annual
43-3051	Payroll and Timekeeping Clerks	130	18.67	38,838	14.77	30,714	20.62	42,900
43-3061	Procurement Clerks	60	18.58	38,641	12.78	26,579	21.47	44,672
43-3071	Tellers	530	13.20	27,460	10.84	22,548	14.38	29,916
43-4031	Court, Municipal, and License Clerks	160	15.72	32,693	11.12	23,129	18.01	37,470
43-4051	Customer Service Representatives	1,270	12.85	26,735	8.56	17,802	14.99	31,191
43-4061	Eligibility Interviewers, Government Programs	150	18.57	38,620	15.43	32,102	20.13	41,884
43-4071	File Clerks	40	13.37	27,792	9.22	19,191	15.43	32,092
43-4081	Hotel, Motel, and Resort Desk Clerks	170	9.13	18,984	8.49	17,657	9.45	19,647
43-4111	Interviewers, Except Eligibility and Loan	120	13.13	27,305	9.48	19,719	14.95	31,108
43-4121	Library Assistants, Clerical	40	9.88	20,548	8.52	17,720	10.56	21,958
43-4131	Loan Interviewers and Clerks	140	14.33	29,802	11.36	23,616	15.81	32,890
43-4141	New Accounts Clerks	40	17.16	35,677	14.60	30,372	18.43	38,341
43-4151	Order Clerks	50	12.13	25,232	8.55	17,771	13.93	28,963
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	130	18.22	37,885	13.77	28,641	20.43	42,506
43-4171	Receptionists and Information Clerks	450	10.96	22,807	8.48	17,626	12.21	25,398
43-5011	Cargo and Freight Agents	20	NA	NA	NA	NA	NA	NA
43-5021	Couriers and Messengers	20	11.40	23,709	10.40	21,647	11.90	24,735

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43-5031	Police, Fire, and Ambulance Dispatchers	220	15.41	32,051	10.29	21,398	17.97	37,377
43-5032	Dispatchers, Except Police, Fire, and Ambulance	100	21.62	44,952	12.64	26,300	26.09	54,278
43-5041	Meter Readers, Utilities	50	14.76	30,683	10.85	22,569	16.70	34,745
43-5051	Postal Service Clerks	80	22.15	46,092	14.91	31,014	25.78	53,625
43-5052	Postal Service Mail Carriers	310	24.34	50,630	17.88	37,180	27.57	57,366
43-5061	Production, Planning, and Expediting Clerks	140	22.44	46,672	16.23	33,740	25.55	53,138
43-5071	Shipping, Receiving, and Traffic Clerks	250	13.64	28,362	9.96	20,704	15.47	32,185
43-5081	Stock Clerks and Order Fillers	850	11.42	23,761	8.57	17,834	12.85	26,724
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	230	12.88	26,797	8.48	17,637	15.09	31,377
43-6011	Executive Secretaries and Executive Administrative Assistants	130	26.31	54,713	17.88	37,180	30.52	63,480
43-6012	Legal Secretaries	250	15.50	32,237	12.97	26,983	16.77	34,869
43-6013	Medical Secretaries	230	14.12	29,377	10.34	21,502	16.02	33,315
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical,	1,870	15.46	32,154	10.67	22,206	17.85	37,128
43-9011	Computer Operators	30	17.17	35,709	10.29	21,409	20.60	42,859
43-9021	Data Entry Keyers	40	12.98	27,004	8.70	18,113	15.12	31,460
43-9022	Word Processors and Typists	20	14.69	30,558	10.56	21,958	16.77	34,869

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43-9061	Office Clerks, General	1,610	12.07	25,118	8.56	17,792	13.83	28,776
43-9071	Office Machine Operators, Except Computer	20	12.43	25,864	9.92	20,631	13.70	28,486
43-9199	Office and Administrative Support Workers, All Other	30	17.45	36,299	11.16	23,222	20.59	42,838
45-0000	Farming, Fishing, and Forestry Occupations	690	15.96	33,181	10.36	21,537	18.75	38,998
45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	NA	20.73	43,126	15.63	32,502	23.29	48,438
45-2011	Agricultural Inspectors	100	19.67	40,933	12.24	25,470	23.39	48,665
45-4022	Logging Equipment Operators	370	16.21	33,727	12.13	25,233	18.25	37,968
47-0000	Construction and Extraction Occupations	2,280	16.86	35,086	10.72	22,299	19.94	41,479
47-1011	First-Line Supervisors of Construction Trades and Extraction Work	270	26.65	55,439	16.48	34,293	31.74	66,022
47-2031	Carpenters	260	14.20	29,537	10.35	21,517	16.12	33,541
47-2051	Cement Masons and Concrete Finishers	40	16.39	34,097	13.14	27,333	18.02	37,474
47-2061	Construction Laborers	300	12.12	25,213	9.03	18,778	13.67	28,435
47-2071	Paving, Surfacing, and Tamping Equipment Operators	60	13.76	28,631	10.70	22,248	15.30	31,822
47-2073	Operating Engineers and Other Construction Equipment Operators	260	15.48	32,203	11.33	23,576	17.56	36,517
47-2111	Electricians	200	22.20	46,153	15.16	31,534	25.71	53,473
47-2141	Painters, Construction and Maintenance	40	16.21	33,727	13.21	27,467	17.72	36,856

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47-2151	Pipelayers	50	16.07	33,438	13.05	27,148	17.58	36,578
47-2152	Plumbers, Pipefitters, and Steamfitters	50	15.95	33,171	10.98	22,845	18.43	38,329
47-2181	Roofers	NA	13.44	27,941	11.04	22,948	14.63	30,432
47-3013	Helpers--Electricians	50	12.20	25,367	8.75	18,212	13.92	28,950
47-3019	Helpers, Construction Trades, All Other	NA	10.37	21,568	8.93	18,562	11.10	23,082
47-4011	Construction and Building Inspectors	50	20.02	41,644	13.65	28,404	23.21	48,274
47-4051	Highway Maintenance Workers	380	14.15	29,423	10.14	21,084	16.15	33,593
47-4099	Construction and Related Workers, All Other	40	20.78	43,208	13.93	28,960	24.19	50,322
47-5021	Earth Drillers, Except Oil and Gas	30	16.41	34,118	13.93	28,981	17.65	36,692
47-5081	Helpers--Extraction Workers	NA	11.53	23,988	10.73	22,309	11.94	24,832
49-0000	Installation, Maintenance, and Repair Occupations	6,630	24.82	51,625	13.06	27,165	30.70	63,856
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	530	30.84	64,153	21.56	44,855	35.48	73,791
49-2011	Computer, Automated Teller, and Office Machine Repairers	NA	14.77	30,709	8.48	17,639	17.90	37,254
49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	210	29.61	61,602	21.55	44,834	33.65	69,991
49-2091	Avionics Technicians	260	33.62	69,919	26.40	54,913	37.22	77,417
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	100	22.78	47,374	18.03	37,500	25.15	52,312

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49-2098	Security and Fire Alarm Systems Installers	NA	13.61	28,312	8.52	17,731	16.15	33,608
49-3021	Automotive Body and Related Repairers	130	17.35	36,086	9.68	20,128	21.18	44,066
49-3023	Automotive Service Technicians and Mechanics	450	14.60	30,361	10.61	22,064	16.59	34,509
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	230	18.27	38,002	13.62	28,343	20.59	42,837
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	100	16.79	34,919	12.35	25,700	19.00	39,518
49-3052	Motorcycle Mechanics	NA	14.59	30,340	11.87	24,686	15.95	33,167
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	40	15.44	32,112	13.16	27,380	16.58	34,478
49-3093	Tire Repairers and Changers	210	10.45	21,736	8.44	17,567	11.45	23,825
49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	190	17.37	36,148	12.16	25,280	19.98	41,577
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	120	17.76	36,947	14.75	30,678	19.27	40,081
49-9041	Industrial Machinery Mechanics	480	20.27	42,171	14.29	29,715	23.26	48,388
49-9043	Maintenance Workers, Machinery	50	13.47	28,025	10.17	21,142	15.13	31,457
49-9051	Electrical Power-Line Installers and Repairers	250	30.46	63,354	21.41	44,527	34.99	72,777
49-9052	Telecommunications Line Installers and Repairers	NA	23.70	49,290	18.16	37,777	26.47	55,057
49-9062	Medical Equipment Repairers	10	13.58	28,250	11.04	22,965	14.85	30,883
49-9071	Maintenance and Repair Workers, General	740	17.36	36,117	10.83	22,525	20.63	42,919

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SOC Code	SOC Title	Estimated Employment	Mean		Entry		Experienced	
			Hourly	Annual	Hourly	Annual	Hourly	Annual
49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers	30	10.24	21,306	8.35	17,372	11.19	23,272
49-9098	Helpers--Installation, Maintenance, and Repair Workers	200	13.41	27,892	8.55	17,792	15.85	32,952
49-9099	Installation, Maintenance, and Repair Workers, All Other	70	20.54	42,704	13.45	27,964	24.08	50,079
51-0000	Production Occupations	12,220	14.44	30,024	9.62	20,009	16.84	35,037
51-1011	First-Line Supervisors of Production and Operating Workers	670	27.25	56,673	17.65	36,705	32.04	66,657
51-2022	Electrical and Electronic Equipment Assemblers	180	13.00	27,031	9.90	20,589	14.54	30,242
51-2041	Structural Metal Fabricators and Fitters	40	15.16	31,537	11.28	23,469	17.11	35,576
51-2092	Team Assemblers	1,450	13.28	27,622	11.53	23,976	14.16	29,445
51-2099	Assemblers and Fabricators, All Other	NA	10.71	22,278	8.58	17,834	11.78	24,494
51-3011	Bakers	160	10.28	21,387	8.53	17,752	11.15	23,199
51-3021	Butchers and Meat Cutters	90	14.31	29,766	10.38	21,584	16.28	33,857
51-3023	Slaughterers and Meat Packers	10	12.91	26,855	11.27	23,438	13.73	28,564
51-3092	Food Batchmakers	100	13.13	27,311	10.62	22,070	14.39	29,921
51-3093	Food Cooking Machine Operators and Tenders	NA	13.93	28,968	10.66	22,164	15.57	32,376
51-4011	Computer-Controlled Machine Tool Operators, Metal and Plastic	50	12.56	26,120	10.08	20,962	13.81	28,709
51-4021	Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	230	10.79	22,454	8.60	17,876	11.89	24,732

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SOC Code	SOC Title	Estimated Employment	Mean		Entry		Experienced	
			Hourly	Annual	Hourly	Annual	Hourly	Annual
51-4023	Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	50	11.59	24,100	10.14	21,097	12.30	25,602
51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	140	12.52	26,037	8.34	17,348	14.61	30,387
51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	NA	15.88	33,018	9.57	19,906	19.03	39,584
51-4041	Machinists	40	18.93	39,366	13.19	27,446	21.79	45,332
51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	200	12.27	25,519	10.06	20,910	13.37	27,818
51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	NA	10.84	22,557	8.46	17,596	12.03	25,043
51-4111	Tool and Die Makers	50	21.51	44,742	12.75	26,514	25.89	53,856
51-4121	Welders, Cutters, Solderers, and Brazers	250	16.92	35,203	11.65	24,235	19.56	40,692
51-4122	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	80	16.63	34,592	10.48	21,801	19.70	40,982
51-5112	Printing Press Operators	30	17.17	35,710	12.68	26,358	19.42	40,392
51-6011	Laundry and Dry-Cleaning Workers	130	10.08	20,973	8.47	17,617	10.89	22,640
51-6031	Sewing Machine Operators	280	9.33	19,419	8.65	17,990	9.67	20,134
51-7011	Cabinetmakers and Bench Carpenters	60	13.78	28,668	10.31	21,428	15.52	32,282
51-7041	Sawing Machine Setters, Operators, and Tenders, Wood	80	16.85	35,037	13.13	27,311	18.70	38,900
51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	80	14.23	29,590	11.38	23,676	15.65	32,552

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			Hourly	Annual	Hourly	Annual	Hourly	Annual
51-8021	Stationary Engineers and Boiler Operators	20	23.38	48,615	20.66	42,971	24.73	51,442
51-8031	Water and Wastewater Treatment Plant and System Operators	100	19.50	40,557	15.51	32,282	21.49	44,700
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	40	NA	NA	NA	NA	NA	NA
51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	NA	13.04	27,114	10.86	22,599	14.13	29,372
51-9022	Grinding and Polishing Workers, Hand	130	9.97	20,745	8.54	17,772	10.69	22,236
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	90	15.09	31,392	12.34	25,664	16.47	34,260
51-9031	Cutters and Trimmers, Hand	80	10.41	21,646	8.34	17,327	11.44	23,800
51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	20	13.18	27,415	11.62	24,173	13.96	29,041
51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	190	13.43	27,943	8.47	17,627	15.92	33,100
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	470	12.40	25,789	9.11	18,963	14.04	29,206
51-9111	Packaging and Filling Machine Operators and Tenders	120	11.96	24,888	8.54	17,772	13.67	28,440
51-9121	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	20	13.31	27,684	10.49	21,832	14.72	30,604
51-9191	Adhesive Bonding Machine Operators and Tenders	20	15.62	32,479	12.57	26,151	17.13	35,638
51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	190	10.15	21,097	8.49	17,669	10.97	22,816
51-9196	Paper Goods Machine Setters, Operators, and Tenders	70	17.81	37,067	14.69	30,542	19.39	40,319
51-9198	Helpers--Production Workers	790	10.44	21,708	8.48	17,648	11.41	23,748

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51-9199	Production Workers, All Other	160	12.47	25,944	8.60	17,866	14.42	29,973
53-0000	Transportation and Material Moving Occupations	8,480	19.15	39,838	9.24	19,215	24.11	50,145
53-1021	First-Line Supervisors of Helpers, Laborers, and Material Movers,	170	23.92	49,751	15.58	32,401	28.09	58,431
53-1031	First-Line Supervisors of Transportation and Material-Moving Mach	120	23.84	49,606	15.98	33,250	27.78	57,779
53-2012	Commercial Pilots	580	NA	NA	NA	NA	NA	NA
53-2021	Air Traffic Controllers	80	49.78	103,552	37.13	77,242	56.11	116,707
53-3021	Bus Drivers, Transit and Intercity	30	10.30	21,411	8.57	17,816	11.16	23,203
53-3022	Bus Drivers, School or Special Client	610	8.60	17,878	8.55	17,785	8.62	17,930
53-3031	Driver/Sales Workers	160	14.42	29,977	8.94	18,604	17.15	35,674
53-3032	Heavy and Tractor-Trailer Truck Drivers	2,420	18.98	39,476	11.47	23,845	22.74	47,286
53-3033	Light Truck or Delivery Services Drivers	340	10.54	21,929	8.50	17,692	11.56	24,042
53-3041	Taxi Drivers and Chauffeurs	50	9.23	19,194	8.65	17,992	9.52	19,795
53-6031	Automotive and Watercraft Service Attendants	NA	13.52	28,112	8.83	18,355	15.86	32,991
53-7021	Crane and Tower Operators	30	12.50	25,999	11.28	23,451	13.11	27,263
53-7032	Excavating and Loading Machine and Dragline Operators	40	NA	NA	NA	NA	NA	NA
53-7051	Industrial Truck and Tractor Operators	340	14.21	29,552	9.63	20,023	16.50	34,317

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53-7061	Cleaners of Vehicles and Equipment	210	10.07	20,955	8.65	17,992	10.78	22,426
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1,760	12.64	26,279	8.97	18,666	14.46	30,081
53-7063	Machine Feeders and Offbearers	430	18.46	38,398	14.96	31,116	20.21	42,034
53-7064	Packers and Packagers, Hand	310	10.01	20,810	8.58	17,847	10.71	22,291

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